Audited Financial Statements and Other Financial Information

Town of Gray, Maine

June 30, 2018



Proven Expertise and Integrity

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JUNE 30, 2018

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INDEPENDENT AUDITORS' REPORT

Town Council Town of Gray Gray, Maine

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Gray, Maine, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Town of Gray, Maine's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Gray, Maine as of June 30, 2018, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 4 through 11 and 43 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Gray, Maine's basic financial statements. The Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund Revenues, Schedule of Departmental Operations - General Fund, combining and individual nonmajor fund financial statements and capital asset schedules are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund Revenues, Schedule of Departmental Operations - General Fund, combining and individual nonmajor fund financial statements and capital asset schedules are the responsibility of management and were derived from and related directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying

accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund Revenues, Schedule of Departmental Operations - General Fund, combining and individual nonmajor fund financial statements and capital asset schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

RHR Smith & Company

In accordance with *Government Auditing Standards*, we have also issued our report dated February 28, 2019, on our consideration of the Town of Gray, Maine's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town of Gray, Maine's internal control over financial reporting and compliance.

Buxton, Maine February 28, 2019

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REQUIRED SUPPLEMENTARY INFORMATION MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

(UNAUDITED)

The following management's discussion and analysis of Town of Gray, Maine's financial performance provides an overview of the Town's financial activities for the fiscal year ended June 30, 2018. Please read it in conjunction with the Town's financial statements.

Financial Statement Overview

The Town of Gray's basic financial statements include the following components:

1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also includes required supplementary information which consists of the general fund budgetary comparison schedule, and other supplementary information which includes combining and other schedules.

Basic Financial Statements

The basic financial statements include financial information in two differing views: the government-wide financial statements and the fund financial statements. These basic financial statements also include the notes to financial statements that explain in more detail certain information in the financial statements and also provide the user with the accounting policies used in the preparation of the financial statements.

Government-Wide Financial Statements

The government-wide financial statements provide a broad view of the Town's operations in a manner that is similar to private businesses. These statements provide both short-term as well as long-term information in regards to the Town's financial position. These financial statements are prepared using the accrual basis of accounting. This measurement focus takes into account all revenues and expenses associated with the fiscal year regardless of when cash is received or paid. The government-wide financial statements include the following two statements:

The Statement of Net Position - this statement presents *all* of the government's assets, deferred outflows of resources, liabilities and deferred inflows of resources with the difference being reported as net position.

The Statement of Activities - this statement presents information that shows how the government's net position changed during the period. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows.

The above mentioned financial statements have one column for the Town's activity. The type of activity presented for the Town of Gray is:

 Governmental activities - The activities in this section are mostly supported by taxes and intergovernmental revenues (federal and state grants). All of the Town's basic services are reported in governmental activities, which include administration services, council, boards and committees, public safety, library, parks and recreation, public works, municipal finances, education, insurance claims, other grants, community services and program expenses.

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town of Gray, like other local governments uses fund accounting to ensure and demonstrate compliance with financial related legal requirements. All of the funds of the Town of Gray are considered governmental funds.

Governmental funds: All of the basic services provided by the Town are financed through governmental funds. Governmental funds are used to account for essentially the same functions reported in governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, the governmental fund financial statements focus on near-term inflows and outflows of spendable resources. They also focus on the balance of spendable resources available at the end of the fiscal year. Such information will be useful in evaluating the government's near-term financing requirements. This approach is known as the current financial resources measurement focus and the modified accrual basis of accounting. Under this approach, revenues are recorded when cash is received or when susceptible to accrual. Expenditures are recorded when liabilities are incurred and due. These statements provide a detailed short-term view of the Town's finances to assist in determining whether there will be adequate financial resources available to meet the current needs of the Town.

Because the focus of governmental funds is narrower than that of government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental funds balance sheet and the governmental funds statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities. These reconciliations are presented on the page immediately following each governmental funds financial statement.

The Town of Gray presents two columns in the governmental funds balance sheet and the governmental funds statement of revenues, expenditures and changes in fund balances. The Town's major governmental fund is the general fund. All other funds are shown as nonmajor and are combined in the "Other Governmental Funds" column on these statements.

The general fund is the only fund for which the Town legally adopted a budget. The Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund provides a comparison of the original and final budget and the actual expenditures for the current year.

Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the Government-Wide and the Fund Financial Statements. The Notes to Financial Statements can be found following the Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities.

Required Supplementary Information

The basic financial statements are followed by a section of required supplementary information, which includes a Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual - General Fund.

Other Supplementary Information

Other supplementary information follows the required supplementary information. These combining and other schedules provide information in regards to nonmajor funds, capital asset activity and other detailed budgetary information for the general fund.

Government-Wide Financial Analysis

Our analysis below focuses on the net position, and changes in net position of the Town's governmental activity. The Town's total net position for governmental activities increased by \$692,449 from \$17,120,215 to \$17,812,664.

Unrestricted net position - the part of net position that can be used to finance day-to-day operations without constraints established by debt covenants, enabling legislation, or other legal requirements - increased for governmental activities to a balance of \$5,967,405 at the end of this year.

Table 1 Town of Gray, Maine Net Position June 30,

	2018	2017
Assets:		
Current Assets	\$ 8,020,075	\$ 7,614,514
Capital Assets	15,693,250	16,394,986
Total Assets	23,713,325	24,009,500
Deferred Outflows of Resources:		
Deferred Amortization	50,769	55,000
Total Deferred Outflows of Resources	50,769	55,000
Liabilities:	4 05 4 500	
Current Liabilities	1,054,780	1,338,774
Long-term Debt Outstanding	4,740,233	5,409,299
Total Liabilities	5,795,013	6,748,073
Deferred Inflows of Resources:		
Prepaid Taxes	62,308	69,693
Deferred Revenue	94,109	126,519
Total Deferred Inflows of Resources	156,417	196,212
Net Position:		
Net Investment in Capital Assets	10,396,171	10,159,037
Restricted: Special Revenue Funds	1,237,234	964,167
Capital Projects Funds	61,460	61,575
Permanent Funds	150,394	150,384
Unrestricted	5,967,405	5,785,052
Total Net Position	\$ 17,812,664	\$ 17,120,215

Revenues and Expenses

Both revenues and expenses for the Town's governmental funds were fairly consistent from the prior year with revenues increasing by \$516,989 or 2.82% primarily due to increases in property tax revenue. Expenses increased by \$1,109,657 or 6.52%. This increase was primarily due to administration services, public safety, public works and education.

Table 2 Town of Gray, Maine Changes in Net Position For the Years Ended June 30,

	2018	2017
Revenues		
Program Revenues:		
Charges for services	\$ 1,296,120	\$ 1,203,620
Operating grants and contributions	145,591	143,966
General Revenues:		
Taxes	16,636,839	15,555,814
Grants and contributions not restricted to		
specific programs	432,479	512,128
Interest income	74,769	73,531
Bond premium	-	319,599
Miscellaneous	241,158	501,309
Total Revenues	18,826,956	18,309,967
Expenses		
Administration services	1,356,382	1,118,074
Council, boards and committees	47,795	49,040
Public safety	1,463,886	1,269,311
Library, parks and recreation	338,532	346,867
Public works	3,024,558	2,816,154
Municipal finances	768,483	658,610
County assessment	617,664	598,865
Education	9,565,620	8,977,627
Insurance claims	1,372	18,112
Other grants	13,399	10,430
Community services	29,050	29,718
Program expenses	673,187	622,133
Capital outlay	86,862	-
Bond issuance costs	-	264,599
Interest on long-term debt	147,717	245,310
Total Expenses	18,134,507	17,024,850
Change in Net Position	692,449	1,285,117
Net Position - July 1	17,120,215	15,835,098
Net Position - June 30	\$ 17,812,664	\$ 17,120,215

Financial Analysis of the Town's Fund Statements

Governmental funds: The financial reporting focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information may be useful in assessing the Town's financial requirements. In particular, unassigned fund balance may serve as a useful measure of a government's financial position at the end of the year, and the net resources available for spending.

Table 3
Town of Gray, Maine
Fund Balances - Governmental Funds
June 30,

	 2018		2017
General Fund:	 _		_
Nonspendable	\$ 33,519	\$	74,058
Committed	82,616		510,758
Unassigned	4,318,975		4,188,732
Total General Fund	\$ 4,435,110	\$	4,773,548
Nonmajor Funds:			
Special Revenue Funds:			
Nonspendable	\$ 1,687	\$	10,169
Restricted	1,237,234		964,167
Committed	524,586		27,185
Assigned	186,254		248,725
Unassigned	(20,240)		-
Capital Projects Funds:			
Restricted	61,460		61,575
Committed	410,326		403,349
Assigned	344,141		185,919
Unassigned	(24,973)		-
Permanent Funds:			
Nonspendable - principal	109,687		109,687
Restricted	 40,707		40,697
Total Nonmajor Funds	\$ 2,870,869	\$	2,051,473

The general fund total fund balance decreased by \$338,438 from the prior fiscal year due to positive budgetary variances in both revenues and expenditures that were exceeded by a budgeted use of fund balance. The nonmajor fund balances increased by \$819,396 from the prior fiscal year due to revenues and net transfers in from other funds that exceeded expenditures.

Budgetary Highlights

The only difference between the original and final budget for the general fund was an additional use of committed fund balance.

The general fund actual revenues exceeded budget by \$370,605. All revenue categories were received in excess of budgeted amounts except property taxes and interest income.

The general fund actual expenditures were under budget in total by \$490,957. When excluding overlay of \$259,453, the general fund expenditures remained under budget by \$231,504 despite cost overruns in administration services, insurance claims and other grants.

Capital Asset and Debt Administration

Capital Assets

As of June 30, 2018, the net book value of capital assets recorded by the Town decreased by \$701,736 from the prior year. This decrease is the result of capital additions of \$721,373 less current year depreciation expense of \$1,423,109.

Table 4
Town of Gray, Maine
Capital Assets (Net of Depreciation)
June 30,

	2018			2017
Land and Non-Depreciable Assets Buildings and Improvements	\$	124,803 7,351,056	\$	124,803 7,704,140
Furniture and Equipment		712,974		832,376
Vehicles		2,105,537		2,339,407
Infrastructure		5,398,880		5,394,260
Total	\$	15,693,250	\$	16,394,986

Debt

At June 30, 2018, the Town had \$5,040,000 in bonds outstanding versus \$5,605,000 in the prior year. Other obligations include capital leases payable and accrued compensated absences. Refer to Note 5 of Notes to Financial Statements for detailed information.

Economic Factors and Next Year's Budgets and Rates

To further promote and ensure the financial well-being and fiscal stability of the Town, the Gray Town Council adopted an Unassigned General Fund Balance Policy in February of 2004. The Town's management established the policy as a guideline to ensure the well-being of the Town's financial administration in a manner that assists in providing for a positive cash flow, reducing short-term borrowing costs and meeting the Town's long-term capital investment objectives while ensuring that year-to-year fluctuations do not allow accumulation of an excessive unassigned fund balance. The policy also includes a provision for the suggested utilization of excess funds on future capital improvements and/or distribution to various reserve accounts. The Town's management designed the policy around maintaining a level of funding in Unassigned General Fund Balance that assures the fiscal integrity of the Town into the near future. In addition, the policy will provide direction to the Town Manager during annual budget preparation.

The policy requires that the Town Treasurer maintain the Unassigned General Fund Balance (as determined in accordance with applicable government accounting standards) at a level not less than two twelfths (or 1/6) and up to three twelfths (or 1/4) of the Town's net assessment for commitment, excluding any and all TIF plan amount assessment. Utilization of the Unassigned General Fund Balance is restricted and may in no circumstance be appropriated to below the two twelfths (or 1/6) level as described above without the favorable vote of a Town Meeting. Such a resolution for utilization shall also contain a plan to restore the Unassigned General Fund Balance to the level detailed above within a five (5) year period should such utilization cause the Unassigned General Fund Balance to fall below the level detailed above. The Town maintained balances in excess of the required minimum level for the fiscal year ended 2018.

At any time during any budget year the Town Council may, after notice, call a special Town Meeting for the purpose of making appropriation(s) from Unassigned General Fund Balance in excess of the two twelfths (or 1/6) level as described above. The proposed appropriation(s) shall meet an essential municipal need to protect the public health, safety and welfare. The needs may be caused by severe economic decline, any natural disaster or sudden event outside the control of the Town Council. Such appropriation(s) shall be adopted by a favorable vote of a special Town Meeting, with the vote specifically identifying the public necessity and containing the precise use of the appropriation(s).

Contacting the Town's Financial Management

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the Town's finances and to show the Town's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Town Office at 24 Main St., Gray, Maine 04039.

STATEMENT OF NET POSITION JUNE 30, 2018

		overnmental Activities
ASSETS		
Current assets: Cash and cash equivalents	\$	7,153,409
Accounts receivable (net of allowance for uncollectibles) Taxes		570,322
Liens		78,742
Other		182,396
Prepaid items		23,770
Inventory		11,436
Total current assets		8,020,075
Noncurrent assets: Capital assets: Land and other assets not being depreciated		124,803
Buildings and equipment, net of accumulated depreciation		15,568,447
Total noncurrent assets		15,693,250
TOTAL ASSETS		23,713,325
DEFERRED OUTFLOWS OF RESOURCES		
Deferred amortization on bond refunding		50,769
TOTAL DEFERRED OUTFLOWS OF RESOURCES		50,769
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	\$	23,764,094
LIABILITIES Current liabilities: Accounts payable Accrued expenses Accrued payroll Current portion of long-term obligations Total current liabilities	\$	87,663 47,733 42,716 876,668 1,054,780
Noncurrent liabilities: Noncurrent portion of long-term obligations:		
Bonds payable		4,511,538
Accrued compensated absences		228,695
Total noncurrent liabilities		4,740,233
TOTAL LIABILITIES		5,795,013
DEFERRED INFLOWS OF RESOURCES		
Prepaid taxes		62,308
Deferred revenue		94,109
TOTAL DEFERRED INFLOWS OF RESOURCES	-	156,417
NET POSITION		10 206 171
Net investment in capital assets		10,396,171
Restricted: Special revenue funds		1,237,234
Capital projects funds		61,460
Permanent funds		150,394
Unrestricted TOTAL NET POSITION		5,967,405
TOTAL NET FUSITION		17,812,664
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	\$	23,764,094

See accompanying independent auditors' report and notes to financial statements.

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2018

Net (Expense) Revenue & Changes **Program Revenues** in Net Position Total Operating Charges for Grants & Capital Grants & Governmental Contributions Functions/Programs Services Contributions Activities Expenses Governmental activities: 262,290 \$ 8,143 Administration services 1,356,382 \$ \$ (1,085,949)47,795 16,610 Council, boards and committees (31,185)Public safety 1,463,886 345,387 (1,118,499)Library, parks and recreation 338,532 8,059 (330,473)Public works 3,024,558 144,706 137,448 (2,742,404)Municipal finances 768,483 (768,483)County assessment 617,664 (617,664)Education 9,565,620 (9,565,620)Insurance claims 1,372 (1,372)13,399 (13,399)Other grants Community services 29,050 (29.050)Program expenses 673,187 519,068 (154,119)Capital outlay 86,862 (86,862)Interest on long-term debt 147,717 (147,717)(16,692,796)Total government \$ 18,134,507 1,296,120 145,591

STATEMENT B (CONTINUED)

TOWN OF GRAY, MAINE

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2018

		Governmental Activities		
Changes in net position:				
Net (expense) revenue		(16,692,796)		
General revenues: Taxes:				
Property taxes, levied for general purposes		14,840,820		
Excise taxes		1,796,019		
Grants and contributions not restricted to specific programs		432,479		
Interest income		74,769		
Miscellaneous		241,158		
Total general revenues		17,385,245		
Change in net position		692,449		
NET POSITION - JULY 1		17,120,215		
NET POSITION - JUNE 30	\$	17,812,664		

BALANCE SHEET - GOVERNMENTAL FUNDS JUNE 30, 2018

		General Fund		Other General Governmental Fund Funds		Total Governmental Funds	
ASSETS		T drid		1 01100		1 drido	
Cash and cash equivalents	\$	6,053,810	\$	1,099,599	\$	7,153,409	
Accounts receivable (net of allowance	•	2,020,210	*	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
for uncollectibles):							
Taxes		570,322		-		570,322	
Liens		78,742		-		78,742	
Other		182,396		_		182,396	
Prepaid items		22,083		1,687		23,770	
Inventory		11,436		· -		11,436	
Due from other funds		292,286		2,156,803		2,449,089	
TOTAL ASSETS	\$	7,211,075	\$	3,258,089	\$	10,469,164	
LIABILITIES							
Accounts payable	\$	86,113	\$	1,550	\$	87,663	
Accrued expenses	•	47,733	*	-	•	47,733	
Accrued payroll		40,811		1,905		42,716	
Due to other funds		2,156,803		292,286		2,449,089	
TOTAL LIABILITIES		2,331,460		295,741		2,627,201	
DEFERRED INFLOWS OF RESOURCES							
Prepaid taxes		62,308		-		62,308	
Deferred revenue		2,630		91,479		94,109	
Deferred property tax		379,567		-		379,567	
TOTAL DEFERRED INFLOWS OF RESOURCES		444,505		91,479		535,984	
FUND BALANCES							
Nonspendable		33,519		111,374		144,893	
Restricted		-		1,339,401		1,339,401	
Committed		82,616		934,912		1,017,528	
Assigned		-		530,395		530,395	
Unassigned		4,318,975		(45,213)		4,273,762	
TOTAL FUND BALANCES		4,435,110		2,870,869		7,305,979	
TOTAL LIABILITIES, DEFERRED INFLOWS OF							
RESOURCES AND FUND BALANCES	\$	7,211,075	\$	3,258,089	\$	10,469,164	

RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET POSITION JUNE 30, 2018

	Total Governmental Funds
Total Fund Balances Amounts reported for governmental activities in the Statement of Net Position are different because:	\$ 7,305,979
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds, net of accumulated depreciation Other long-term assets are not available to pay for current-period expenditures and therefore are deferred in the funds shown above:	15,693,250
Taxes and liens receivable Long-term liabilities are not due and payable in the current period and therefore are not reported in the funds:	379,567
Bonds payable	(5,040,000)
Capital leases payable	(257,079)
Accrued compensated absences	(269,053)
Net position of governmental activities	\$ 17,812,664

STATEMENT OF REVENEUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS FOR THE YEAR ENDED JUNE 30, 2018

REVENUES	General Fund				Total Governmental Funds	
Taxes:						
	\$	14 942 920	\$		\$	14 942 920
Property	Ф	14,842,829	Ф	-	Ф	14,842,829
Excise		1,796,019		-		1,796,019
Intergovernmental		578,070		-		578,070
Interest income		66,359		8,410		74,769
Charges for services		777,052		519,068		1,296,120
Miscellaneous		213,246		27,912		241,158
TOTAL REVENUES		18,273,575		555,390		18,828,965
EXPENDITURES Current:						
Administration services		1,168,525		_		1,168,525
Council, boards and committees		47,795		_		47,795
Public safety		1,203,972		_		1,203,972
Library, parks and recreation		308,206		_		308,206
Public works		2,055,912		_		2,055,912
Municipal finances		768,483		_		768,483
County assessment		617,664		_		617,664
Education		9,565,620		_		9,565,620
Insurance claims		1,372				1,372
Other grants		13,399		_		13,399
		29,050		-		29,050
Community services		29,030		- 672 407		
Program expenses		-		673,187		673,187
Debt service:				000.070		000.070
Principal		-		938,870		938,870
Interest		-		147,717		147,717
Capital outlay		-		808,235		808,235
TOTAL EXPENDITURES		15,779,998		2,568,009		18,348,007
EXCESS OF REVENUES OVER						
(UNDER) EXPENDITURES		2,493,577		(2,012,619)		480,958
OTHER FINANCING SOURCES (USES)						
Transfers in		84,616		2,916,631		3,001,247
Transfers (out)		(2,916,631)		(84,616)		(3,001,247)
TOTAL OTHER FINANCING SOURCES (USES)		(2,832,015)		2,832,015		(0,001,247)
TOTAL OTTIER THANKOING GOORGES (GGES)	-	(2,002,010)		2,002,010		
NET CHANGE IN FUND BALANCES		(338,438)		819,396		480,958
FUND BALANCES - JULY 1		4,773,548		2,051,473		6,825,021
FUND BALANCES - JUNE 30	\$	4,435,110	\$	2,870,869	\$	7,305,979

See accompanying independent auditors' report and notes to financial statements.

RECONCILIATION OF THE STATEMENT OF REVENEUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2018

Net change in fund balances - total governmental funds (Statement E)	\$	480,958
Amounts reported for governmental activities in the Statement of Activities (Statement B) are different because:		
Governmental funds report capital outlays as expenditures while governmental activities report depreciation expense to be allocated to those expenditures over the life of the assets:		
Capital asset acquisitions Depreciation expense	(721,373 1,423,109) (701,736)
Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds: Taxes and liens receivable		(2,009)
Repayment of long-term debt principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the Statement of Net Net Position		938,870
Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore are not reported as expenditures in governmental funds: Accrued compensated absences		(23,634)
Accided compensated absences		(23,034)
Change in net position of governmental activities (Statement B)	\$	692,449

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Town of Gray was incorporated under the laws of the State of Maine. The Town operates under the council-manager form of government and provides the following services: administration services, council, boards & committees, public safety, library, parks and recreation, public works, municipal finances, education, insurance claims, other grants, community services and program expenses.

The Town's financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations).

The Town's combined financial statements include all accounts and all operations of the Town. We have determined that the Town has no component units as described in GASB Statement No. 14 and amended by GASB Statements No. 39 and No. 61.

Implementation of New Accounting Standards

During the year ended June 30, 2018, the following statements of financial accounting standards issued by the Governmental Accounting Standards Board became effective:

Statement No. 75, "Accounting and Financial Reporting for Postemployment Benefits Other than Pensions." The primary objective of this Statement is to improve accounting and financial reporting by state and local governments for postemployment benefits other than pensions (other postemployment benefits or OPEB). It also improves information provided by state and local governmental employers about financial support for OPEB that is provided by other entities. This Statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reporting for all postemployment benefits (pensions and OPEB) with regard to providing decision-useful information, supporting assessments of accountability and interperiod equity, and creating additional transparency. Management has determined the impact of this Statement is not material to the financial statements.

Statement No. 81, "Irrevocable Split-Interest Agreements". The objective of this Statement is to improve accounting and financial reporting for irrevocable split-interest agreements by providing recognition and measurement guidance for situations in which a government is a beneficiary of the agreement. Split-interest agreements are a type of

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

giving agreement used by donors to provide resources to two or more beneficiaries, including governments. Split-interest agreements can be created through trusts or other legally enforceable agreements with characteristics that are equivalent to split-interest agreements in which a donor transfers resources to an intermediary to hold and administer for the benefit of a government and at least one other beneficiary. Examples of these types of agreements include charitable lead trusts, charitable remainder trusts, and life-interests in real estate. As such, this Statement requires that a government that receives resources pursuant to an irrevocable split-interest agreement recognize assets, liabilities, and deferred inflows of resources at the inception of the agreement. Management has determined the impact of this Statement is not material to the financial statements.

Statement No. 85, "Omnibus 2017." The objective of this Statement is to address practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits [OPEB]). Management has determined the impact of this Statement is not material to the financial statements.

Statement No. 86, "Certain Debt Extinguishment Issues." The primary objective of this Statement is to improve consistency in accounting and financial reporting for insubstance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources - resources other than the proceeds of refunding debt - are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. Management has determined the impact of this Statement is not material to the financial statements.

Government-Wide and Fund Financial Statements

The Town's basic financial statements include both government-wide (reporting the Town as a whole) and fund financial statements (reporting the Town's major funds).

Both the government-wide and fund financial statements categorize primary activities as governmental.

In the government-wide Statement of Net Position, the governmental activities column is (a) presented on a consolidated basis by column, and (b) is reported on a full accrual, economic resources basis, which recognizes all long-term assets and

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

receivables as well as long-term debt and obligations. The Town's net position is reported in three parts - net investment in capital assets; restricted net position; and unrestricted net position. The Town first utilizes restricted resources to finance qualifying activities.

The government-wide Statement of Activities reports both the gross and net cost of each of the Town's functions (administration services, public safety, etc.) excluding fiduciary activities. The functions are also supported by general government revenues (property taxes, certain intergovernmental revenues, miscellaneous revenues, etc.). The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants. Program revenues must be directly associated with the function or a business-type activity. Operating grants include operating-specific and discretionary (either operating or capital) grants while the capital grants column reflects capital-specific grants. For the most part, the interfund activity has been eliminated from these government-wide financial statements.

The net costs (by function) are normally covered by general revenue (taxes, certain intergovernmental revenues and charges for services, etc.).

The Town does not allocate indirect costs. All costs are charged directly to the corresponding department.

The government-wide focus is more on the sustainability of the Town as an entity and the change in the Town's net position resulting from the current year's activities.

Measurement Focus - Basic Financial Statements & Fund Financial Statements

The financial transactions of the Town are reported in the individual funds in the fund financial statements. Each fund is accounted for by providing a separate set of self-balancing accounts that comprise its assets, deferred outflows of resources, liabilities, deferred inflows of resources, fund balances, revenues and expenditures/expenses. The various funds are reported by generic classification within the financial statements. The following fund types are used by the Town:

1. Governmental Funds:

The focus of the governmental funds' measurement (in the fund statements) is upon determination of financial position (sources, uses, and balances of financial resources) rather than upon net income. The following is a description of the governmental funds of the Town:

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Major Fund

a. The General Fund is the general operating fund of the Town. It is used to account for all financial resources except those required to be accounted for in another fund.

Nonmajor Funds

- Special Revenue Funds are used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes.
- Capital Projects Funds are used to account for financial resources to be used for the acquisition or construction of major capital facilities or equipment.
- d. Permanent Funds are used to account for assets held by the Town that are legally restricted pursuant to Title 30-A, §5653 of the Maine State Statutes, as amended, and unless otherwise specified, only earnings, and not principal, may be used for purposes that benefit the Town or its citizenry. The Town's policy for authorizing and spending investment income follows State statutes.

The emphasis in fund financial statements is on the major funds in the governmental activities category. Nonmajor funds by category are summarized into a single column, GASB Statement No. 34 sets forth minimum criteria (percentage of the assets, deferred outflows of resources, liabilities, deferred inflows of resources, revenues, or expenses of either the fund category or the governmental and enterprise combined) for the determination of major funds. The nonmajor funds are combined in a column in the fund financial statements.

Basis of Accounting

Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

1. Accrual

Governmental activities in the government-wide financial statements and fiduciary fund financial statements are presented on the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

2. Modified Accrual

The governmental fund financial statements are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual; i.e., both measurable and available. "Available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Expenditures are generally recognized under the modified accrual basis of accounting when the related liability is incurred. The exception to this general rule is that principal and interest on general obligation long-term debt, if any, is recognized when due.

Budget

The Town's policy is to adopt an annual budget for operations. The budget is presented on the modified accrual basis of accounting which is consistent with generally accepted accounting principles.

The following procedures are followed in establishing budgetary data reflected in the financial statements:

- 1. Early in the second half of the year the Town prepares a budget for the fiscal year beginning July 1. The operating budget includes proposed expenditures and the means of financing them.
- 2. A meeting of the inhabitants of the Town was called for the purpose of adopting the proposed budget after public notice of the meeting was given.
- 3. The budget was adopted subsequent to passage by the inhabitants of the Town.

Deposits and Investments

The Town's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

It is the Town's policy to value investments at fair value. None of the Town's investments are reported at amortized cost. The Town Treasurer is authorized by State Statutes to invest all excess funds in the following:

- Obligations of the U.S. Government, its agencies and instrumentalities
- Certificates of deposits and other evidences of deposits at banks, savings and loan associations, and credit unions
- Repurchase agreements
- Money market mutual funds

The Town of Gray, Maine has a formal investment policy and also follows the State of Maine Statutes.

Receivables 1 4 1

Receivables include amounts due from governmental agencies and local businesses. All receivables are current and therefore due within one year. Receivables are reported net of an allowance for uncollectible accounts and revenues net of uncollectibles. Allowances are reported when accounts are proven to be uncollectible. Allowances for uncollectible accounts netted with accounts receivable were \$182,396 for the year ended June 30, 2018. The allowance for uncollectible accounts is estimated to be \$10,000 as of June 30, 2018.

Prepaid Items

Certain insurance and other payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items.

Inventories

Inventories consist of expendable supplies held for consumption and are valued at cost which approximates market, using the first-in/first-out (FIFO) method. The costs of inventories are recorded as expenditures when used (consumption method). The general fund inventory consists of diesel fuel and gasoline.

Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "due to/from other funds". While these balances are reported in fund financial statements, certain eliminations are made in the preparation of the government-wide financial statements.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Any residual balances outstanding between governmental activities and business-type activities are reported in the governmental-wide financial statements as "internal balances".

Transactions Between Funds

Legally authorized transfers are treated as interfund transfers and are included in the results of operations of Governmental Funds.

Capital Assets

Capital assets purchased or acquired with an original cost of \$5,000 or more are reported at historical cost or estimated historical cost. Contributed assets are reported at fair market value as of the date received. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Infrastructure such as streets, traffic signals, and signs are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation on all assets is provided on the straight-line basis over the estimated useful lives.

The assets are valued at historical cost when available and estimated historical cost where actual invoices or budgetary data was unavailable. Donated fixed assets are valued at their estimated fair market value on the date received. All retirements have been recorded by eliminating the net carrying values.

Infrastructure assets include roads, bridges, underground pipe (other than related to independently owned utilities), traffic signals, etc. These infrastructure assets are likely to be the largest asset class of the Town. The Town has not retroactively recorded infrastructure.

Estimated useful lives are as follows:

Buildings 20 - 50 years Infrastructure 50 - 100 years Machinery and equipment 3 - 50 years Vehicles 3 - 25 years

Long-term Obligations

The accounting treatment of long-term debt depends on whether the assets are used in governmental fund operations or proprietary fund operations and whether they are reported in the government-wide or fund financial statements.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

All long-term debt to be repaid from governmental and business-type resources is reported as liabilities in government-wide statements. The long-term debt consists primarily of bonds payable, capital leases payable and accrued compensated absences.

Long-term debt for governmental funds is not reported as liabilities in the fund financial statements. The debt proceeds are reported as other financing sources and payment of principal and interest reported as expenditures. The accounting for proprietary funds is the same in the fund statements as it is in the government-wide statements.

Compensated Absences

The Town's policies regarding vacation and sick time permits employees to accumulate earned but unused vacation and sick leave. The liability for these compensated absences is recorded as long-term debt in the government-wide financial statements. In the fund financial statements, governmental funds report only the compensated absence liability payable from expendable available financial resources, while the proprietary funds report the liability as it is incurred. As of June 30, 2018, the Town's liability for compensated absences is \$269,053.

Net Position

Net position represents the difference between all other elements in a statement of financial position. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for those assets, and adding back unspent proceeds. Net position is reported as restricted when there are limitations imposed on its use either through enabling legislations adopted by the Town or through external restrictions imposed by creditors, grantors or laws or regulations of other governments. Unrestricted net position is the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or restricted net position.

Fund Balance

In the fund financial statements, fund balance for governmental funds is reported in classifications that comprise a hierarchy based primarily on the extent to which the Town is bound to honor constraints on the specific purpose for which amounts in the funds can be spent. Fund balance is reported in five components - nonspendable, restricted, committed, assigned and unassigned.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Nonspendable - This includes amounts that cannot be spent either because they are not in spendable form or because they are legally or contractually required to be maintained intact.

Restricted - This includes amounts that can be spent only for specific purposes because of constitutional provisions or enabling legislation or because of constraints that are externally imposed by creditors, grantors, contributors, or the laws or regulations of other governments.

Committed - This includes amounts that can be used only for specific purposes determined by a formal action of the inhabitants of the Town. The inhabitants of the Town through Town meetings are the highest level of decision-making authority of the Town. Commitments may be established, modified, or rescinded only through a Town meeting vote.

Assigned - This includes amounts that do not meet the criteria to be classified as restricted or committed but that are intended to be used for specific purposes. The authority for assigning fund balance is expressed by the Town Council.

Unassigned - This includes all other spendable amounts. The general fund is the only fund that reports a positive unassigned fund balance amount. Other governmental funds besides the general fund can only report a negative unassigned fund balance amount.

When an expenditure is incurred for purposes for which both restricted and unrestricted fund balances are available, the Town considers restricted funds to have been spent first. When an expenditure is incurred for which committed, assigned, or unassigned fund balances are available, the Town considers amounts to have been spent first out of committed funds, then assigned funds, and finally unassigned funds, as needed, unless the Town meeting vote has provided otherwise in its commitment or assignment actions.

Deferred Outflows and Inflows of Resources

In addition to assets, the statement of financial position and/or balance sheet will at times report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Town has only one type of item, deferred amortization on bond refunding. This item is reported in the statement of net position.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

In addition to liabilities, the statement of financial position and or balance sheet will at times report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Town has deferred tax revenues, which arises only under a modified accrual basis of accounting that qualifies for reporting in this category. Accordingly, this item is reported in the governmental funds balance sheet. Prepaid taxes and other deferred revenue also qualify for reporting in this category. These items are reported in both the statements of net position and governmental funds balance sheet. All items in this category are deferred and recognized as an inflow of resources in the period that the amounts become available.

Revenue Recognition - Property Taxes - Modified Accrual Basis

The Town's property tax for the current year was levied August 23, 2017 on the assessed value listed as of April 1, 2017, for all real and personal property located in the Town. Taxes were due in two installments on October 2, 2017 and April 2, 2018. Interest on unpaid taxes commenced on October 3, 2017 and April 3, 2018, at 7% per annum.

Property tax revenues are recognized when they become available. Available includes those property tax receivables expected to be collected within sixty days after year end. The remaining receivables have been recorded as deferred revenues.

The property tax collection rate was 98.0% and 98.0% for the years ended June 30, 2018 and 2017, respectively.

Tax liens are placed on real property within twelve months following the tax commitment date if taxes are delinquent. The Town has the authority to foreclose on property eighteen months after the filing of the lien if tax liens and associated costs remain unpaid.

The Town is permitted by the laws of the State of Maine to levy taxes up to 105% of its net budgeted expenditures for the related fiscal period. The amount raised in excess of 100% is referred to as overlay, and amounted to \$259,453 for the year ended June 30, 2018.

Program Revenues

Program revenues include all directly related income items applicable to a particular program (charges to customers or applicants for goods, services, or privileges provided; operating or capital grants and contributions, including special assessments).

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Encumbrance Accounting

Encumbrances are not liabilities and, therefore, are not recorded as expenditures until receipt of material or service. For budgetary purposes, appropriations lapse at fiscal year-end. The Town does not utilize encumbrance accounting for its general fund.

Use of Estimates

During the preparation of the Town's financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, and disclosure of contingent items as of the date of the financial statements and the reported amounts of revenues and expenses/expenditures during the reporting period. Actual results may differ from these estimates.

NOTE 2 - DEPOSITS AND INVESTMENTS

State statutes require that all investments made by the Town consider the safe and sound investment of principal and preservation of capital in the overall portfolio, maintenance of sufficient liquidity to meet day-to-day operations and other cash requirements and maximization of income, within established investment risk guidelines, with consistent cash flows throughout the budgetary cycle. These investment policies apply to all Town funds.

Deposits:

Custodial credit risk for deposits is the risk that, in the event of a failure of a depository financial institution, the Town will not be able to recover its deposits. The Town does have a policy covering custodial credit risk for deposits. The Town maintains deposits in qualifying financial institutions that are a member of the FDIC or NCUSIF as defined in Title 30-A, Section 5706 of the Maine Revised Statutes. At June 30, 2018, the \$7,153,409 were comprised of deposits of \$7,233,578. All of these bank deposits were fully insured by federal depository insurance and consequently were not exposed to custodial credit risk.

Account Type		Bank Balance		
Checking accounts Sweep accounts ICS savings accounts	2,009 5,213	1,001 9,128 3,449 3,578		

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 2 - DEPOSITS AND INVESTMENTS (CONTINUED)

Investments:

Custodial credit risk for investments is that, in the event of failure of the counterparty, the Town will not be able to recover the value of its investments or collateral securities that are in possession of an outside party. Currently, the Town does have a policy for custodial credit risk for investments. The Town seeks to minimize custodial credit risk by doing business with authorized institutions, depositories and brokers/dealers.

At June 30, 2018, the Town had no investments.

Credit risk - Statutes for the State of Maine authorize the Town to invest in obligations of the U.S. Treasury, agencies and instrumentalities, other states and Canada, provided such securities are rated within the three highest grades by an approved rating service of the State of Maine, corporate stocks and bonds within statutory limits, financial institutions, mutual funds and repurchase agreements. The Town does have an investment policy on credit risk. The Town mitigates this risk by limiting investments to authorized types of securities, using qualified financial institutions authorized by the finance committee and diversifying the investment portfolio to meet the Town's current and future cash flow needs. Generally, the Town invests excess funds in cash management accounts and various insured certificates of deposit.

Interest rate risk - is the risk that changes in interest rates will adversely affect the fair value of an investment. The Town does have a formal investment policy that mitigates interest rate risk by limiting investment maturities as a means of managing its exposure to fair value losses arising from fluctuations in interest rates.

NOTE 3 - INTERFUND RECEIVABLES AND PAYABLES

Interfund balances at June 30, 2018 consisted of the following individual fund receivables and payables:

	Receivables (Due From)		Payables (Due To)	
Major funds:				
General fund	\$	292,286	\$	2,156,803
Nonmajor funds:				
Special revenue funds		2,042,883		20,240
Capital projects funds		-		272,046
Permanent funds		113,920		-
	\$	2,449,089	\$	2,449,089

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 4 - CAPITAL ASSETS

The following is a summary of changes in capital assets for the year ended June 30, 2018:

	Balance 7/1/17	Additions	Disposals	Balance 6/30/18	
Non-depreciated assets: Land	\$ 124,803 124,803	\$ - -	\$ - -	\$ 124,803 124,803	
Depreciated assets: Buildings and improvements Furniture and equipment Vehicles Infrastructure	10,844,198 2,886,660 7,566,670 13,112,275 34,409,803	39,285 30,306 36,398 615,384 721,373	- - - - -	10,883,483 2,916,966 7,603,068 13,727,659 35,131,176	
Less accumulated depreciation: Buildings and improvements Furniture and equipment Vehicles Infrastructure	(3,140,058) (2,054,284) (5,227,263) (7,718,015) (18,139,620)	(392,369) (149,708) (270,268) (610,764) (1,423,109)	- - - -	(3,532,427) (2,203,992) (5,497,531) (8,328,779) (19,562,729)	
Net depreciated assets	16,270,183	(701,736)		15,568,447	
Net capital assets	\$ 16,394,986	\$ (701,736)	\$ -	\$ 15,693,250	
Current year depreciation: General government Pennell Library Parks and recreation Public safety Public works Buildings and grounds Solid waste Total depreciation expense				\$ 85,735 78,488 9,425 20,901 259,914 924,797 19,536 24,313 \$ 1,423,109	

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 5 - LONG-TERM DEBT

Total Bonds Payable

The following is a summary of changes in long-term debt for the year ended June 30, 2018:

Additions

Deletions

Balance

7/1/17

Current Year

Portion

\$ 5,040,000

Balance

6/30/18

Bonds payable Capital leases	\$ 5,605,000	\$	-	\$	(565,000)	\$ 5,040,000	\$	575,000
payable	630,949		-		(373,870)	257,079)	257,079
Accrued compensated absences	245,419		23,634			269,053		40,358
Totals	\$ 6,481,368	\$	23,634	\$	(938,870)	\$ 5,566,132	<u> \$ </u>	872,437
The following is a summary of the outstanding bonds payable:								
\$2,880,000, 2014 General Obligation Refunding Bond due in annual principal installments and semiannual interest installments through July of 2023. Interest is charged at a varying rate from 2.00% to 4.00% per annum. Annual principal installments vary from \$160,000 to \$335,000.							735,000	
principal indiamnents	7αι y 110π φ 100,	000	ιο φοσο,σο				Ψ 1,	700,000
\$5,600,000, 2009 General Obligation Bond due in annual principal installments and semiannual interest installments through October of 2029. Interest is charged at a varying rate from 2.50% to 4.25% per annum. Annual								
principal installments	are \$280,000.						;	560,000
\$2,745,000, 2017 General Obligation Refunding Bond due in annual installments through October of 2029. Interest is charged at a rate of 2.50% to 4.00% per annum. Annual principal installments vary from \$270,000 to								
\$285,000.	-						2,	745,000

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 5 - LONG-TERM DEBT (CONTINUED)

The following is a summary of outstanding bond principal and interest requirements for the following fiscal years ending June 30:

	Principal Interest		Total Debt Service		
2019	\$	575,000	\$ 160,300	\$	735,300
2020		585,000	142,900		727,900
2021		600,000	125,200		725,200
2022		605,000	108,475		713,475
2023		615,000	89,900		704,900
2024-2028		1,520,000	265,550		1,785,550
2029-2033		540,000	32,400		572,400
	\$	5,040,000	\$ 924,725	\$	5,964,725

All bonds and notes are direct obligations of the Town, for which its full faith and credit are pledged. The Town is not obligated for special assessment debt. All bonds and notes are payable from taxes levied on all taxable property located within the Town.

The following is a summary of capital leases payable for the year ended June 30, 2018:

\$195,000, 2016 Capital Lease payable to US BanCorp. for Public Works Grader due in annual installments through August of 2018. Interest is charged at a rate of 3.26% per annum. Annual payments are \$67,096	\$ 64,978
\$761,000, 2016 Capital Lease payable to Capital One for Fire and Public Saftey Equipment and Public Works, Town Vehicles, and Equipment due in annual installments through August of 2018. Interest is charged at a rate of	
1.70% per annum. Annual payments are \$257,955	 192,101
Total Capital Leases Payable	\$ 257,079

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 5 - LONG-TERM DEBT (CONTINUED)

The future annual payments for these capital leases for the years ending June 30 are as follows:

2019	\$ 263,509
Total minimum lease payments	263,509
Less amount representing interest	 (6,430)
Present value of future minimum lease payments	\$ 257,079

NOTE 6 - EXPENDITURES OVER APPROPRIATIONS

At June 30, 2018, the Town had no overspent appropriations. The Town budget was approved in total by one article and the total actual expenditures did not exceed this amount.

NOTE 7 - NONSPENDABLE FUND BALANCES

At June 30, 2018, the Town had the following nonspendable fund balances:

General lun	General fund	:
-------------	--------------	---

Prepaid items	\$ 22,083
Inventory	11,436
Nonmajor special revenue funds (Schedule E)	1,687
Nonmajor permanent funds (Schedule J)	109,687
	\$ 144,893

NOTE 8 - RESTRICTED FUND BALANCES

At June 30, 2018, the Town had the following restricted fund balances:

Nonmajor special revenue funds (Schedule E)	\$ 1,237,234
Nonmajor capital projects funds (Schedule H)	61,460
Nonmajor permanent funds (Schedule J)	40,707
	\$ 1,339,401

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 9 - COMMITTED FUND BALANCES

At June 30, 2018, the Town had the following committed fund balances:

General fund:

Use of fund balance capital projects funds	\$ 82,616
Nonmajor special revenue funds (Schedule E)	524,586
Nonmajor capital projects funds (Schedule H)	410,326
	\$ 1,017,528

NOTE 10 - ASSIGNED FUND BALANCES

At June 30, 2018, the Town had the following assigned fund balances:

Nonmajor special revenue funds (Schedule E)	\$ 186,254
Nonmajor capital projects funds (Schedule H)	344,141
	\$ 530,395

NOTE 11 - TAX INCREMENT FINANCING DISTRICTS AND ABATEMENTS

The Town has established two tax increment financing districts in accordance with Maine statutes to finance development programs located in the Town of Gray. The expenditures from these development programs will be recovered in future years through an incremental tax levied upon the districts' so called "captured asset value". A portion of the incremental tax revenues will be returned to the district to repay principal and interest on any indebtedness to fund the expenditures of the development program and to finance future expansion.

Northbrook Tax Increment Financing District

The Town has entered into an inducement agreement and a credit enhancement agreement with Enercon, Advance Realty, M 34 Associates, M 35 Associates and M 36 Associates (referred to individually and collectively as the "Company"), whereby the Town has issued revenue obligation bonds on behalf of the Company amounting to \$2,800,000. These bonds are not general obligation bonds of the Town and do not constitute a debt or obligation of the Town of Gray, Maine. The bonds will be paid solely by the revenue of the project provided by the companies. In 2018, \$125,969 of tax was captured and \$65,917 was returned to the companies. Additionally, the Town of Gray, Maine entered into an agreement with the Gray Water District to extend the waterline to the Northbrook campus. The Town's share of this project was capped at 30% or a maximum of \$200,000. The debt will be serviced by captured asset value within the district.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 11 - TAX INCREMENT FINANCING DISTRICTS AND ABATEMENTS (CONTINUED)

The TIF District will remain in place for a period of 30 years from adoption. The allocation of tax increment revenues, through a credit enhancement agreement, to be paid to owners/developers of specified property, will commence by agreement between the Town and the owner/developer and will continue for a period not to exceed 30 years or the remainder of the term of the District designation, whichever is less. No more than 9% of the property taxes to be generated on the improvements within the District will be returned to the developer for 30 years. The remaining amount will be retained by the Town and used to fund the development plan of the District. The Town Council shall determine, in its discretion, whether it is necessary or appropriate to enter any Credit Enhancement Agreement to grant these abatements. The state law does not provide for the recapture of abated taxes in the event an abatement recipient does not fill the commitment it makes in return for the tax abatement. The Town reserves the right to incur indebtedness to finance, in part or in whole, the projects within the Development Program. Any projects financed through municipal bonded indebtedness must be approved in advance by the Gray voters.

South Gray Tax Increment Financing District

The Town has entered into a contract with the Gray Water District where the Town will reimburse the Gray Water District 100% of the debt service on debt issued by the District to finance the costs of construction (including design and engineering) of a 16" public water line and related facilities running up to 2.4 miles from Gray Village along Route 100 toward Whitney Road. The combined principal amount of the bonds or notes issued by the Town and by the Gray Water District for such purpose shall not exceed \$1,650,000.

Abatements

The Town has not made any commitments as part of the Credit Enhancement Agreements other than to reduce taxes. The Town is not subject to any tax abatement agreements entered into by other governmental entities. The Town currently has one tax abatement agreement and an amendment, the Enercon Inc. Credit Enhancement Agreement and the First Amendment, which are summarized below:

Enercon, Inc. Credit Enhancement Agreement and the First Amendment

On September 19, 1997, the Town of Gray entered into a credit enhancement agreement with the Company for the design, construction and operation of business development/manufacturing facilities. On February 2, 2012, the Town of Gray entered into a credit enhancement agreement amendment with M36 Associates, Inc. to extend

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 11 - TAX INCREMENT FINANCING DISTRICTS AND ABATEMENTS (CONTINUED)

the term of the original agreement, provide for the share of BETE reimbursement, the marketing of Northbrook and next major expansion of Northbrook. The original valuation of the property was \$164,076. No more than 95%, of the property taxes to be generated on the improvements within the District will be returned to the developer for 30 years. The remaining amount will be retained by the Town and used to fund the development plan of the District.

For the fiscal year ended June 30, 2018, the Town abated property taxes for the following programs:

	Percentage of Taxes		
	Abated During the	Amo	unt of Taxes Abated
Tax Abatement Program	Fiscal Year	Du	ring the Fiscal Year
Enercon Inc. Credit Enhancement Agreement	56%	\$	64,013

NOTE 12 - LANDFILL CLOSURE FUNDS

The Town of Gray closed its solid waste landfill as per State requirements in June of 1992. The Town has reserved \$125,460 for any capital repairs or improvements during the post closure period. The Town considers any liability for post closure monitoring to be immaterial and therefore has not recorded a liability in the entity-wide statements.

NOTE 13 - OVERLAPPING DEBT

The Town is contingently liable for its proportionate share of any defaulted debt by entities of which it is a member. At June 30, 2018, the Town's share was approximately:

	Outstanding Debt	Percentage	 Amount
Gray Water District County of Cumberland MSAD #15	\$ 504,449 35,585,000 7,674,290	35.14% 2.11% 64.43%	\$ 177,263 750,844 4,944,545
			\$ 5,872,652

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 14 - CONTINGENCIES

With regard to pending legal claims or any unasserted claims, it is not feasible at this time to predict or determine their outcome. Management believes, however, that settlement amounts, if any, will not have a material adverse effect on the Town's financial position.

The Town participates in various intergovernmental grant programs which may be subject to future program compliance audits by the grantors or their representatives. Accordingly, the Town's compliance with applicable grant requirement may be established at some future date. The amount, if any, of any liabilities arising from the disallowance of expenditures or ineligibility of grant revenues cannot be determined at this time.

NOTE 15 - RISK MANAGEMENT

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the Town participates in a public entity risk pool sponsored by the Maine Municipal Association. The Maine Municipal Association Group Risk Pool is a state chartered pool established exclusively for Maine municipalities. The pool provides certain property, liability, fidelity and vehicle coverage. If the assets of the pool are at any time actuarially determined to be insufficient to enable the pool to discharge its legal obligations, other obligations, and actuarially sound reserves, the pool has the power to make up the deficiency by the levy of a prorated assessment. There have been no deficiencies during the past three years and management believes that no deficiency exists at June 30, 2018.

The Town is a member of the Maine Municipal Association — Property and Casualty Pool and pays an annual premium for its coverage. Under the property portion of the policy, coverage is provided after a per occurrence deductible is met. The limit of coverage for liability claims brought under the Maine Tort Claims Act is \$400,000 per occurrence. A \$2,000,000 limit of liability is provided for liability claims outside the Maine Tort Claims Act. There is no aggregate liability limit. Coverage for Public Officials Liability, including Employment Practices, is a part of the program. Coverage is on an occurrence basis, rather than a "claims made" form. A \$2,000,000 limit of liability is provided for all claims for Wrongful Acts seeking monetary damages pursuant to federal or state law for which the Maine Tort Claims Act does not provide immunity or limitations. Each member has a \$4,000,000 annual aggregate limit. An annual sublimit of \$100,000 per member applies for all back wages and/or future salary awards for employment related claims, subject to a \$5,000 retention and a 10% contribution by the member.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 15 - RISK MANAGEMENT (CONTINUED)

The Town is also a member of the Maine Municipal Association – Worker Compensation Trust Fund ("Fund"). The Fund was created to formulate, develop and administer a program of modified self-funding for the Fund's membership, obtain lower costs for worker's compensation coverage and develop a comprehensive loss control program. The Town pays an annual premium to the fund for its worker's compensation coverage. The Town's agreement with the Fund provides that the fund will be self-sustaining through member premiums and will provide, through commercial companies' reinsurance contracts, coverage for claims in excess of \$1,000,000.

The Town is also a member of the Maine Municipal Association – Unemployment Compensation Group Fund ("MMA UC Fund"). The MMA UC Fund was created to assist in meeting members' obligations under the Employment Security Act in an efficient and cost effective manner. The Fund is composed of individual municipalities and other public and related non-profit entities that are individually self-insured but administered as a group. Within the Fund, each member has a separate account. As such, the Town makes quarterly payments into their account, based on rates developed by MMA's consulting actuary. Claims, if any, are paid out of the Town's own account. The Maine Department of Labor classifies MMA's UC Fund members as Direct Reimbursement Employers. In other words, the Fund reimburses the Maine DOL on the Town's behalf only when the Town has unemployment claims from present or former employees.

Occasionally, the Town may have layoffs or resignations or even a part-time employee losing a primary job, that lead to larger claims payments than anticipated. When claims exceed the balance of the Town's account, the UC Fund continues to pay the Town's claims with no regard for the negative balance. Repayment of a negative balance is spread out over a period of years to avoid a financial hardship to the Town.

Based on the coverage provided by the insurance purchased, the Town is not aware of any material actual or potential claim liabilities which should be recorded as of June 30, 2018. There were no significant reductions in insurance coverage from that of the prior year and amounts of settlements have not exceeded insurance coverage in the past three years.

NOTE 16 - DEFERRED COMPENSATION PLAN

INTERNATIONAL CITY MANAGEMENT ASSOCIATION - RETIREMENT CORP.

A. Plan Description

The Town offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 and maintained by International

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 16 - DEFERRED COMPENSATION PLAN (CONTINUED)

City Managers Association Retirement Corporation (ICMA). The plan, available to employees who are in certain employee groups, permits them to defer a portion of their salary until future years. The deferred compensation is not available to employees until termination, retirement, death or unforeseen emergency.

All amounts of compensation deferred under the plan, all property and rights purchased with those amounts, and all income attributable to those amounts, property, or rights are (until paid or made available to the employee or other beneficiary) to be held in a trust for the exclusive benefit of the participants and their beneficiaries.

It is the opinion of the Town's management that the Town has no liability for losses under the plan but does have the duty of due care that would be required of an ordinary prudent investor.

B. Funding Policy

Under the defined contribution plan, employees may elect to participate. The Town will match an eligible employee's contribution to the ICMA-RC Plan at 6% and will increase the contribution to 7.5% for 10 years of service, 8% for 15 years of service, 8.5% for 20 years of service and a maximum of 9% for 25 years of service of the employee's gross wages.

The Town's contributions to the plan for 2018 were \$118,311.

NOTE 17 - JOINT VENTURES

The Town is a member of a joint venture with 45 other municipalities throughout Cumberland, Oxford and York counties. ecomaine is a solid waste management corporation that creates electricity through its processing of waste and also operates as an extensive recycling program. A joint committee, made up of the Town of Gray and 20 other member communities owns and controls the corporation. Interlocal (waste handling) agreements between ecomaine and participating communities obligate the members to deliver certain solid waste produced with the community to ecomaine for processing, and to make service payments and pay tipping fees for such processing. The Town has no explicit, measurable equity interest and therefore has not reported an asset in the financial statements in connection with its participation in ecomaine. The Town of Gray has an owner membership of 3.89% in ecomaine as of June 30, 2018 (the most current period available).

ecomaine has issued bonds to fund the design, construction and start-up of a resource recovery system. The bonds are special revenue obligations of ecomaine, payable from and secured by a pledge of ecomaine revenues. The bonds do not

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018

NOTE 17 - JOINT VENTURES (CONTINUED)

constitute a debt or liability within the meaning of any constitutional or statutory provision of the State of Maine, or a pledge of the full faith and credit of a political subdivision of the State of Maine. ecomaine has no taxing power. The obligations of the participating municipalities under the Waste Handling Agreements are secured by the full faith and credit of the participating municipalities subject to certain limitations. On June 30, 2018 (the most current period available), ecomaine had no outstanding debt. Additionally, the Town's share of the projected landfill closure and post closure cost relating to ecomaine is estimated to be \$572,025.

NOTE 18 - COMPARATIVE DATA/RECLASSIFICATIONS

Comparative total data for the prior year have been presented in selected sections of the accompanying financial statements in order to provide an understanding of the changes in the Town's financial position and operations. Also, certain amounts presented in the prior year's data have been reclassified to be consistent with the current year's presentation.

NOTE 19 - SUBSEQUENT EVENT

On August 30, 2018, the Town issued a general obligation bond for \$4,662,000 at an annual interest rate of 4.0% with a maturity date of October 15, 2038 to finance a new town garage facility.

Required Supplementary Information

Required supplementary information includes financial information and disclosures that are required by the Government Accounting Standards Board but are not considered a part of the basic financial statements. Such information includes:

 Budgetary Comparison Schedule - Budgetary Basis - Budget and Actual -General Fund

BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS BUDGET AND ACTUAL - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2018

.876,974 .643,500 563,071 644,425	Final \$ 4,773,548 14,876,974 1,643,500 563,071	Amounts \$ 4,773,548 14,842,829 1,796,019	(Negative) \$ - (34,145) 152,519
876,974 643,500 563,071 644,425	14,876,974 1,643,500 563,071	14,842,829 1,796,019	(34,145)
643,500 563,071 644,425	1,643,500 563,071	1,796,019	,
563,071 644,425	563,071		152 510
644,425	•	F70 070	132,313
•	044 405	578,070	14,999
70 000	644,425	777,052	132,627
70,000	70,000	66,359	(3,641)
105,000	105,000	213,246	108,246
84,616	84,616	84,616	-
761,134	22,761,134	23,131,739	370,605
165,718	1,165,718	1,168,525	(2,807)
51,535	51,535	47,795	3,740
275,194	1,275,194	1,203,972	71,222
352,123	352,123	308,206	43,917
095,795	2,095,795	2,055,912	39,883
838,187	838,187	768,483	69,704
617,664	617,664	617,664	-
565,620	9,565,620	9,565,620	-
-	-	1,372	(1,372)
-	-	13,399	(13,399)
30,050	30,050	29,050	1,000
259,453	259,453	-	259,453
436,247	2,936,247	2,916,631	19,616
687,586	19,187,586	18,696,629	490,957
073,548	\$ 3,573,548	\$ 4,435,110	\$ 861,562
700,000 700,000	\$ 1,200,000 \$ 1,200,000	\$ - \$ -	\$ (1,200,000) \$ (1,200,000)
,	70,000 105,000 84,616 ,761,134 ,165,718 51,535 ,275,194 352,123 ,095,795 838,187 617,664 ,565,620 - 30,050 259,453 ,436,247 ,687,586 ,073,548	105,000 105,000 84,616 84,616 ,761,134 22,761,134 ,165,718 1,165,718 51,535 51,535 ,275,194 1,275,194 352,123 352,123 ,095,795 2,095,795 838,187 617,664 ,565,620 9,565,620 - - 30,050 259,453 ,436,247 2,936,247 ,687,586 19,187,586 700,000 \$ 1,200,000	70,000 70,000 66,359 105,000 105,000 213,246 84,616 84,616 84,616 ,761,134 22,761,134 23,131,739 ,165,718 1,165,718 1,168,525 51,535 51,535 47,795 ,275,194 1,275,194 1,203,972 352,123 352,123 308,206 ,095,795 2,095,795 2,055,912 838,187 838,187 768,483 617,664 617,664 617,664 ,565,620 9,565,620 9,565,620 - - 13,399 30,050 30,050 29,050 259,453 259,453 - ,436,247 2,936,247 2,916,631 ,687,586 19,187,586 18,696,629 ,073,548 \$ 3,573,548 \$ 4,435,110 700,000 \$ 1,200,000 \$ -

Other Supplementary Information

Other supplementary information includes financial statements not required by the Government Accounting Standards Board, nor a part of the basic financial statements, but are presented for purposes of additional analysis.

- Budgetary Comparison Schedule Budgetary Basis Budget and Actual -General Fund Revenues
- Schedule of Departmental Operations General Fund
- Combining Balance Sheet Nonmajor Governmental Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Governmental Funds
- Combining Balance Sheet Nonmajor Special Revenue Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Special Revenue Funds
- Combining Schedule of Activity Recreation Fund
- Combining Balance Sheet Nonmajor Capital Projects Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Capital Projects Funds
- Combining Balance Sheet Nonmajor Permanent Funds
- Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Permanent Funds
- Schedule of General Capital Assets by Function
- Schedule of Changes in General Capital Assets by Function

BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS BUDGET AND ACTUAL - GENERAL FUND REVENUES FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	Final Budget	Actual Amounts	Variance Positive (Negative)
Resources (Inflows): Taxes:				
Property taxes	\$ 14,876,974	\$ 14,876,974	\$ 14,842,829	\$ (34,145)
Auto excise	1,625,000	1,625,000	1,772,815	147,815
Boat excise	18,500	18,500	23,204	4,704
Subtotal	16,520,474	16,520,474	16,638,848	118,374
Intergovernmental revenues:				
Animal waste facility	1,350	1,350	1,279	(71)
Cumberland assessing contract	17,987	17,987	29,978	11,991
General assistance	15,890	15,890	8,143	(7,747)
LRAP	135,512	135,512	137,448	1,936
Snowmobiles	2,100	2,100	2,986	886
State revenue sharing	362,232	362,232	367,704	5,472
Tree growth	21,000	21,000	20,641	(359)
Veterans' exemption	7,000	7,000	5,515	(1,485)
Miscellaneous	· -	-	4,376	4,376
Subtotal	563,071	563,071	578,070	14,999
Charges for services:				
Blueberry Festival	5,245	5,245	5,383	138
Building fees	140,000	140,000	117,184	(22,816)
Clerk fees	37,400	37,400	56,043	18,643
Code enforcement	57,400	37,400	25,000	25,000
Community development miscellaneous	2,000	2,000	1,868	(132)
Dog control	7,000	7,000	9,393	2,393
Driveway opening	4,000	4,000	5,100	1,100
Electric fees	17,500	17,500	18,497	997
Gravel pits	1,700	1,700	1,600	(100)
Junkyard fees	50	50	50	(100)
Library fines	9,000	9,000	8,059	(941)
Planning board fees	20,000	20,000	12,510	(7,490)
Plumbing fees	30,000	30,000	27,082	(2,918)
Public communications	350	350	240	(110)
Recycling	104,180	104,180	135,056	30,876
Rescue fees	260,000	260,000	345,387	85,387
Septic	200,000	200,000	1,450	1,450
Shoreland application fees	2,000	2,000	3,050	1,050
Shoreland fines	2,000	2,000	150	150
Tree removal	2,000	2,000	2,950	950
Zoning board applications	2,000	2,000	1,000	(1,000)
Subtotal	644,425	644,425	777,052	132,627
Jubiolai	311,120	011,120	177,002	102,021

SCHEDULE A (CONTINUED)

TOWN OF GRAY, MAINE

BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS BUDGET AND ACTUAL - GENERAL FUND REVENUES FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	Final Budget	Actual Amounts	Variance Positive (Negative)
Interest income:				
Interest income	15,000	15,000	25,160	10,160
Tax interest	55,000	55,000	41,199	(13,801)
Subtotal	70,000	70,000	66,359	(3,641)
Miscellaneous revenues:				
Cable franchise fees	87,000	87,000	97,433	10,433
Grants	-	-	900	900
Insurance claims	-	-	4,073	4,073
Payment rebates	6,000	6,000	5,239	(761)
Proceeds from sale of assets	-	-	28,494	28,494
Other miscellaneous	12,000	12,000	77,107	65,107
Subtotal	105,000	105,000	213,246	108,246
Transfers from other funds	84,616	84,616	84,616	
Amounts Available for Appropriation	\$ 17,987,586	\$ 17,987,586	\$ 18,358,191	\$ 370,605

SCHEDULE OF DEPARTMENTAL OPERATIONS - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget	dget ments	 Final Budget		Actual xpenditures	Variance ive (Negative)
ADMINISTRATION SERVICES:						
Administration	\$ 503,426	\$ -	\$ 503,426	\$	514,057	\$ (10,631)
Community development	205,977	-	205,977		186,723	19,254
Assessing	122,740	-	122,740		127,921	(5,181)
Code enforcement	147,488	-	147,488		177,162	(29,674)
General assistance	26,005	-	26,005		16,612	9,393
Public communications	149,825	-	149,825		135,756	14,069
Elections	 10,257	-	10,257		10,294	(37)
Totals	1,165,718	-	1,165,718		1,168,525	(2,807)
COUNCIL, BOARDS AND COMMITTEES:						
Council	41,410	-	41,410		43,714	(2,304)
Zoning Board of Appeals	3,600	-	3,600		328	3,272
Planning Board	5,525	-	5,525		3,728	1,797
Economic development	1,000	-	1,000		25	975
Totals	51,535	-	 51,535		47,795	3,740
PUBLIC SAFETY:						
County sheriff	117,981	_	117,981		117,504	477
County dispatch	53,798	_	53,798		54,391	(593)
Public safety services	907,992	_	907,992		836,728	71,264
Utilities	195,423	-	195,423		195,349	74
Totals	 1,275,194	-	 1,275,194		1,203,972	 71,222

SCHEDULE OF DEPARTMENTAL OPERATIONS - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2018

	Original Budget Budget Adjustments		Final Budget	Actual Expenditures	Variance Positive (Negative)
LIBRARY, PARKS AND RECREATION:					
Library	297,708	-	297,708	286,475	11,233
Parks and recreation administration	54,415	-	54,415	21,731	32,684
Totals	352,123		352,123	308,206	43,917
PUBLIC WORKS:					
Winter roads	452,868	-	452,868	445,665	7,203
Summer roads	372,117	-	372,117	374,560	(2,443)
Additional roadwork	125,530	-	125,530	126,618	(1,088)
Garage	262,229	-	262,229	248,721	13,508
Recycling	618,180	-	618,180	592,616	25,564
Buildings and grounds	264,871	<u> </u>	264,871	267,732	(2,861)
Totals	2,095,795	<u> </u>	2,095,795	2,055,912	39,883
MUNICIPAL FINANCES:					
General insurance	838,187	<u>-</u>	838,187	768,483	69,704
Totals	838,187	<u> </u>	838,187	768,483	69,704
COUNTY ASSESSMENT	617,664	<u> </u>	617,664	617,664	
EDUCATION	9,565,620	<u> </u>	9,565,620	9,565,620	
INSURANCE CLAIMS	<u> </u>			1,372	(1,372)
OTHER GRANTS	<u> </u>	<u> </u>	<u> </u>	13,399	(13,399)

SCHEDULE OF DEPARTMENTAL OPERATIONS - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2018

	 Original Budget	Budget justments	Final Budget	E	Actual xpenditures	Variance ve (Negative)
COMMUNITY SERVICES	 30,050	 	30,050		29,050	1,000
OVERLAY	 259,453	 	259,453			259,453
TRANSFERS TO OTHER FUNDS: Northbrook TIF South Gray TIF Capital reserves Totals	125,969 262,650 2,047,628 2,436,247	500,000 500,000	125,969 262,650 2,547,628 2,936,247		125,969 262,650 2,528,012 2,916,631	19,616 19,616
TOTAL EXPENDITURES	\$ 18,687,586	\$ 500,000	\$ 19,187,586	\$	18,696,629	\$ 490,957

COMBINING BALANCE SHEET - NONMAJOR GOVERNMENTAL FUNDS JUNE 30, 2018

ACCETO	Re	pecial evenue unds	Capital Projects Funds	P:	ermanent Funds	al Nonmajor overnmental Funds										
ASSETS Cash and cash equivalents Prepaid items	\$	125 1,687	\$ 1,063,000	\$	36,474	\$ 1,099,599 1,687										
Due from other funds	2	042,883	_		113,920	2,156,803										
TOTAL ASSETS		044,695	\$ 1,063,000	\$	150,394	\$ 3,258,089										
LIABILITIES																
Accounts payable	\$	1,550	\$ -	\$	-	\$ 1,550										
Accrued payroll		1,905	-		-	1,905										
Due to other funds		20,240	272,046		-	292,286										
TOTAL LIABILITIES		23,695	272,046		-	295,741										
DEFERRED INFLOWS OF RESOURCES																
Deferred revenue		91,479	-		-	91,479										
TOTAL DEFERRED INFLOWS OF RESOURCES		91,479			-	91,479										
FUND BALANCES																
Nonspendable		1,687	-		109,687	111,374										
Restricted	1,	237,234	61,460		40,707	1,339,401										
Committed		524,586	410,326		-	934,912										
Assigned		186,254	344,141		-	530,395										
Unassigned		(20,240)	(24,973)		-	 (45,213)										
TOTAL FUND BALANCES	1,	929,521	790,954		150,394	2,870,869										
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES	\$ 2.044.605		\$ 2 044 695		\$ 2.044.605		\$ 2.044.695		\$ 2.044.695		\$ 2,044,695		\$ 1,063,000	\$	150,394	\$ 3,258,089
2 <u></u>		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,555,550	φ 150,394		 =,===,===										

		Special Revenue Funds		Capital Projects Funds	P	ermanent Funds		al Nonmajor overnmental Funds						
REVENUES Investment income, net of unrealized														
gains/(losses)	\$	1,324	\$	6,921	\$	165	\$	8,410						
Charges for services Other income		519,068		-		-		519,068						
TOTAL REVENUES		27,912 548,304		6,921		165		27,912 555,390						
TOTAL NEVEROLE		0 10,00 1		0,021		100		000,000						
EXPENDITURES														
Debt service:														
Principal		-		938,870		-		938,870						
Interest		-		147,717		-		147,717						
Capital outlay Other		673,032		808,235		- 155		808,235 673,187						
TOTAL EXPENDITURES		673,032		1,894,822		155		2,568,009						
				.,,	-			_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
EXCESS OF REVENUES OVER														
(UNDER) EXPENDITURES		(124,728)		(1,887,901)		10		(2,012,619)						
OTHER FINANCING SOURCES (USES)														
Transfers in		888,619		2,028,012		-		2,916,631						
Transfers (out)		(84,616)						(84,616)						
TOTAL OTHER FINANCING SOURCES (USES)		804,003		2,028,012		-		<u> </u>		2,832,015				
NET CHANGE IN FUND BALANCES	679,275		140,111		5 140,111 10		10		11 10		1 10			819,396
FUND BALANCES - JULY 1		1,250,246		650,843		150,384		2,051,473						
FUND BALANCES - JUNE 30	\$	1,929,521	\$	790,954	4 \$ 150,394		\$	2,870,869						

Special Revenue Funds

Special revenue funds are established to account for the proceeds of specific revenue sources (other than fiduciary trusts or for major capital projects) that are legally restricted to expenditures for specific purposes.

	Northbrook TIF		S	outh Gray TIF	Recreation Fund		Parks & Recreation Fundraiser		Dry Mills Schoolhouse			Rescue Kilby Fund	
ASSETS													
Cash and cash equivalents	\$	-	\$	-	\$	125	\$	-	\$	-	\$	-	
Prepaid items		-		-		1,687		-		-		-	
Due from other funds		286,756		594,146		190,326		3,824		8,184		11,018	
TOTAL ASSETS	\$	286,756	\$	594,146	\$	192,138	\$	3,824	\$	8,184	\$	11,018	
LIABILITIES													
Accounts payable	\$	_	\$	_	\$	_	\$	1,550	\$	-	\$	_	
Accrued payroll	,	-	,	-	Ť	1,905	,	-	•	-	•	-	
Due to other funds		-		-		-		-		-		-	
TOTAL LIABILITIES		-		-		1,905		1,550		-		-	
DEFERRED INFLOWS OF RESOURCES													
Deferred revenue		_		_		91,479		_		_		-	
TOTAL DEFERRED INFLOWS OF RESOURCES		-		-		91,479						-	
FUND BALANCES (DEFICITS)													
Nonspendable		_		_		1,687		_		_		_	
Restricted		286,756		594,146		-		-		-		_	
Committed		, -		, -		-		-		-		-	
Assigned		-		-		97,067		2,274		8,184		11,018	
Unassigned						-							
TOTAL FUND BALANCES (DEFICITS)		286,756		594,146		98,754		2,274		8,184		11,018	
TOTAL LIABILITIES, DEFERRED INFLOWS OF													
RESOURCES AND FUND BALANCES (DEFICITS)	\$	286,756	\$	594,146	\$	192,138	\$	3,824	\$	8,184	\$	11,018	

		Penn Cable	Sa	Employee afety & ellness		ubdivision ecreation Fund		Library Reserve		Landfill Closure	Water Quality	
ASSETS												
Cash and cash equivalents	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Prepaid items Due from other funds		- 525		- 4,518		- 62,308		- 3,595		- 125,460		- 6,151
TOTAL ASSETS	\$	525	\$	4,518	\$	62,308	\$	3,595	\$	125,460	\$	6,151
				,					<u> </u>	-,		
LIABILITIES												
Accounts payable	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Accrued payroll Due to other funds		-		-		-		-		-		-
TOTAL LIABILITIES		<u>-</u>				<u>-</u>			-			
					•				•			
DEFERRED INFLOWS OF RESOURCES												
Deferred revenue												
TOTAL DEFERRED INFLOWS OF RESOURCES	-		-		-							
FUND BALANCES (DEFICITS)												
Nonspendable		-		-		-		-		-		-
Restricted		525		-		62,308		-		125,460		-
Committed Assigned		-		- 4,518		-		3,595		-		- 6,151
Unassigned		-		4,516		-		3,393		-		0,131
TOTAL FUND BALANCES (DEFICITS)		525		4,518		62,308		3,595		125,460		6,151
· ,												
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)	Φ.	525	Φ.	4,518	¢	62,308	\$	3,595	\$	125,460	\$	6,151
MEGOGRACIO AND I GIND DALANGEO (DEI IGITO)	Ψ	323	Ψ	7,510	Ψ	02,500	Ψ	5,555	Ψ	120,400	Ψ	0,101

	Pennell Town Clock		S	Stimson Hall	Library Appeal		ay Fire & Rescue em. Fund	M	arketing	Valt Phase I
ASSETS Cash and cash equivalents Prepaid items	\$	-	\$	-	\$ -	\$	-	\$	- -	\$ - -
Due from other funds TOTAL ASSETS	\$	9,550 9,550	\$	21,287 21,287	\$ 1,959 1,959	\$	15,830 15,830	\$	1,000 1,000	\$ 1,994 1,994
LIABILITIES Accounts payable Accrued payroll Due to other funds TOTAL LIABILITIES	\$	- - - -	\$	- - - -	\$ - - - -	\$	- - - -	\$	- - -	\$ - - - -
DEFERRED INFLOWS OF RESOURCES Deferred revenue TOTAL DEFERRED INFLOWS OF RESOURCES	_	<u>-</u>	_	<u>-</u>	<u>-</u>		<u>-</u>		<u>-</u>	<u>-</u>
FUND BALANCES (DEFICITS) Nonspendable Restricted Committed Assigned Unassigned		- - - 9,550		- - 21,287 - -	- - - 1,959		- - - 15,830		- - - 1,000	- - 1,994 - -
TOTAL FUND BALANCES (DEFICITS)		9,550		21,287	1,959		15,830		1,000	1,994
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)	\$	9,550	\$	21,287	\$ 1,959	\$	15,830	\$	1,000	\$ 1,994

		GEO Plan	Toi	nco		Library Fund	Planning Board Escrow		Dugas Pit lamation	Gr	laxwell avel Pit lamation
ASSETS											
Cash and cash equivalents	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-
Prepaid items Due from other funds		392		-		- 11,515	- 144,878		- 8,507		- 5,065
TOTAL ASSETS	\$	392	\$		\$	11,515	\$ 144,878	\$	8,507	\$	5,065
LIABILITIES											_
Accounts payable	\$	_	\$	_	\$	-	\$ -	\$	-	\$	-
Accrued payroll		-		-		-	-		-		-
Due to other funds			-			-	 				
TOTAL LIABILITIES						-	 	-			
DEFERRED INFLOWS OF RESOURCES Deferred revenue											
TOTAL DEFERRED INFLOWS OF RESOURCES	•	<u>-</u>	-		-		 		-		-
								-			
FUND BALANCES (DEFICITS)											
Nonspendable Restricted		-		-		-	- 144,878		- 8,507		- 5,065
Committed		-		-		-	144,070		0,30 <i>1</i> -		5,005
Assigned		392		-		11,515	-		-		-
Unassigned		-				-	 -				-
TOTAL FUND BALANCES (DEFICITS)		392				11,515	 144,878		8,507		5,065
TOTAL LIABILITIES, DEFERRED INFLOWS OF											
RESOURCES AND FUND BALANCES (DEFICITS)	\$	392	\$	-	\$	11,515	\$ 144,878	\$	8,507	\$	5,065

	Training Site		Hose Roller		Henry Pennell Municipal Complex		Ladder Truck Reserve		Libby Recreation Scholarship			Gray latters
ASSETS												
Cash and cash equivalents	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Prepaid items		-		-		-		-		-		-
Due from other funds		38	_	1,305	_	8,838	_	500,000	ф.	328	_	2,070
TOTAL ASSETS	\$	38	\$	1,305	\$	8,838	\$	500,000	\$	328	\$	2,070
LIABILITIES												
Accounts payable	\$	_	\$	_	\$	-	\$	_	\$	_	\$	_
Accrued payroll	,	-	•	-	,	-	Ť	-	,	-	·	-
Due to other funds		-		-								-
TOTAL LIABILITIES				-				-				-
DEFERRED INFLOWS OF RESOURCES												
Deferred revenue		_		_		-		_		_		_
TOTAL DEFERRED INFLOWS OF RESOURCES		-	1	-		-		-		-		-
FUND BALANCES (DEFICITS)												
Nonspendable		-		-		-		-		-		-
Restricted Committed		-		- 1,305		8,838		500,000		-		-
Assigned		38		1,303		_		500,000		328		2,070
Unassigned		-		_		_		_		-		2,070
TOTAL FUND BALANCES (DEFICITS)		38		1,305		8,838		500,000		328		2,070
TOTAL LIADULTIES DEFENDED INC. ONC. OF												
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES (DEFICITS)	\$	38	\$	1,305	\$	8,838	\$	500,000	\$	328	\$	2,070

	Gray Fire/Rescue Education		Rona	Shannon Ronan Mem Fund		Mazur Parks/Rec Mem Fund		Grants	Re Sch	arks & creation nolarship Fund	Total
ASSETS											
Cash and cash equivalents Prepaid items	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 125 1,687
Due from other funds		9,637		_		751		_		1,128	2,042,883
TOTAL ASSETS	\$	9,637	\$	_	\$	751	\$	-	\$	1,128	\$ 2,044,695
LIABILITIES											
Accounts payable	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 1,550
Accrued payroll		-		-		-		-		-	1,905
Due to other funds		-		-				20,240		-	20,240
TOTAL LIABILITIES		-				-		20,240			23,695
DEFERRED INFLOWS OF RESOURCES											
Deferred revenue		-		-				-		_	91,479
TOTAL DEFERRED INFLOWS OF RESOURCES		-		-		-					91,479
FUND BALANCES (DEFICITS)											
Nonspendable		-		-		-		-		-	1,687
Restricted		-		-		751		-		-	1,237,234
Committed		-		-		-		-		-	524,586
Assigned		9,637		-		-		-		1,128	186,254
Unassigned		-	1					(20,240)		-	(20,240)
TOTAL FUND BALANCES (DEFICITS)		9,637				751		(20,240)		1,128	1,929,521
TOTAL LIABILITIES, DEFERRED INFLOWS OF											
RESOURCES AND FUND BALANCES (DEFICITS)	\$	9,637	\$	-	\$	751	\$	-	\$	1,128	\$ 2,044,695

	Northbrook TIF	South Gray TIF	Recreation Fund	Parks & Recreation Fundraiser	Dry Mills Schoolhouse	Rescue Kilby Fund
REVENUES Interest income Charges for services Other income TOTAL REVENUES	\$ - - - -	\$ 1,324 - - - 1,324	\$ - 397,089 - 397,089	\$ - - 972 - 972	\$ - - 2,300 2,300	\$ - - 14,138 14,138
EXPENDITURES Other TOTAL EXPENDITURES	75,639 75,639	119,344 119,344	392,124 392,124	117 117	168 168	18,488 18,488
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	(75,639)	(118,020)	4,965	855	2,132	(4,350)
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING	125,969 	262,650 (3,000)	(60,000)			<u> </u>
SOURCES (USES)	125,969	259,650	(60,000)			
NET CHANGE IN FUND BALANCES (DEFICITS)	50,330	141,630	(55,035)	855	2,132	(4,350)
FUND BALANCES (DEFICITS) - JULY 1	236,426	452,516	153,789	1,419	6,052	15,368
FUND BALANCES (DEFICITS) - JUNE 30	\$ 286,756	\$ 594,146	\$ 98,754	\$ 2,274	\$ 8,184	\$ 11,018

	Penn Cable		,		Subdivision Recreation Fund		Library Reserve		Landfill Closure		Water Quality	
REVENUES Interest income Charges for services Other income TOTAL REVENUES	\$	- - - -	\$	2,389 2,389	\$	21,600 - 21,600	\$	- 275 275	\$	- - - -	\$	- - - -
EXPENDITURES Other TOTAL EXPENDITURES		<u>-</u>		<u>-</u>		7,424 7,424		<u>-</u>		<u>-</u>		<u>-</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES				2,389		14,176		275				
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)		- - -		- - -		- - -		- - -		- - -		- - -
NET CHANGE IN FUND BALANCES (DEFICITS)		-		2,389		14,176		275		-		-
FUND BALANCES (DEFICITS) - JULY 1		525		2,129		48,132		3,320		125,460		6,151
FUND BALANCES (DEFICITS) - JUNE 30	\$	525	\$	4,518	\$	62,308	\$	3,595	\$	125,460	\$	6,151

	٦	Pennell Town Clock		Stimson Hall		Library Appeal		Gray Fire & Rescue Mem. Fund		Marketing		Valt Phase I	
REVENUES Interest income Charges for services Other income TOTAL REVENUES	\$	- - - -	\$	- - - -	\$	- - - -	\$	- - 1,500 1,500	\$	- - - -	\$	- - 150 150	
EXPENDITURES Other TOTAL EXPENDITURES		500 500		<u>-</u>		<u>-</u> -		1,000 1,000		<u>-</u>		2,749 2,749	
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES		(500)		-				500				(2,599)	
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)		- - -		- - -		- - -		- - -		- - -		- - -	
NET CHANGE IN FUND BALANCES (DEFICITS)		(500)		-		-		500		-		(2,599)	
FUND BALANCES (DEFICITS) - JULY 1		10,050		21,287		1,959		15,330		1,000		4,593	
FUND BALANCES (DEFICITS) - JUNE 30	\$	9,550	\$	21,287	\$	1,959	\$	15,830	\$	1,000	\$	1,994	

	GEO Plan	Tomco	Library Fund	Planning Board Escrow	S/Dugas Pit Reclamation	Maxwell Gravel Pit Reclamation
REVENUES Interest income Charges for services Other income TOTAL REVENUES	\$ - - -	\$ - - - -	\$ - - -	\$ - 100,379 - 100,379	\$ - - -	\$ - - - -
EXPENDITURES Other TOTAL EXPENDITURES			:	31,048 31,048	·	
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES			. <u>-</u>	69,331	. <u>-</u>	
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)	<u>-</u>	(19,616) (19,616)	- - -	- - -	- - -	- - -
NET CHANGE IN FUND BALANCES (DEFICITS)	-	(19,616)	-	69,331	-	-
FUND BALANCES (DEFICITS) - JULY 1	392	19,616	11,515	75,547	8,507	5,065
FUND BALANCES (DEFICITS) - JUNE 30	\$ 392	\$ -	\$ 11,515	\$ 144,878	\$ 8,507	\$ 5,065

	Training Site		Hose Roller		Henry Pennell Municipal Complex		Ladder Truck Reserve		Libby Recreation Scholarship		Gray Matters	
REVENUES Interest income Charges for services Other income TOTAL REVENUES	\$	- - -	\$	- - - -	\$	- - 200 200	\$	- - - -	\$	- - - -	\$	- - - -
EXPENDITURES Other TOTAL EXPENDITURES		<u>-</u>	_	<u>-</u>		<u>-</u>		<u> </u>		1,480 1,480		92 92
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	_					200				(1,480)		(92)
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)		- - -		- - -		(2,000)		500,000		- - -		- - -
NET CHANGE IN FUND BALANCES (DEFICITS)		-		-		(1,800)		500,000		(1,480)		(92)
FUND BALANCES (DEFICITS) - JULY 1		38		1,305		10,638				1,808		2,162
FUND BALANCES (DEFICITS) - JUNE 30	\$	38	\$	1,305	\$	8,838	\$	500,000	\$	328	\$	2,070

	Gray Shannon Fire/Rescue Ronan Me Education Fund		an Mem	Mazur Parks/Rec Mem Fund		Grants		Red Sch	arks & creation olarship Fund	Total		
REVENUES Interest income Charges for services Other income TOTAL REVENUES	\$	5,950 5,950	\$	- - -	\$	- - - -	\$	- - - -	\$	- - 38 38	\$	1,324 519,068 27,912 548,304
EXPENDITURES Other TOTAL EXPENDITURES		<u>-</u>		439 439		600 600	20,2			1,580 1,580		673,032 673,032
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES		5,950		(439)		(600)	(20,2	40)		(1,542)		(124,728)
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)		- - -		- - -		- - -		- - -		- - -		888,619 (84,616) 804,003
NET CHANGE IN FUND BALANCES (DEFICITS)		5,950		(439)		(600)	(20,2	40)		(1,542)		679,275
FUND BALANCES (DEFICITS) - JULY 1		3,687		439		1,351	,			2,670		1,250,246
FUND BALANCES (DEFICITS) - JUNE 30	\$	9,637	\$		\$	751	\$ (20,2	40)	\$	1,128	\$	1,929,521

COMBINING SCHEDULE OF ACTIVITY - RECREATION FUND FOR THE YEAR ENDED JUNE 30, 2018

	Balance,			Balance,			
	7/1/2017	Revenue	Expenditures	6/30/2018			
ADMINISTRATION:							
FICA/Medicare	\$ -	\$ -	\$ 11,347	\$ (11,347)			
Full-time personnel	-	-	124,300	(124,300)			
Overtime	-	-	1,690	(1,690)			
Part-time personnel	-	-	18,299	(18,299)			
Retirement	-	-	8,204	(8,204)			
Wilkes Beach attendent	-	-	6,063	(6,063)			
Total Administration			169,903	(169,903)			
PROGRAMS:	,	_					
Operations							
Administrative/merchant fees	_	11,861	5,507	6,354			
Cell phone	-	,	608	(608)			
Grants	_	1,625	-	1,625			
Totals		13,486	6,115	7,371			
Supplies and equipment							
Brochures/flyers	_	_	49	(49)			
Equipment	_	_	405	(405)			
Software	_	_	4,040	(4,040)			
Totals			4,494	(4,494)			
Adult fitness	•			(1,101)			
Basketball	_	919	749	170			
Basketball 4X4	_	9,008	8,217	791			
Basketball over 35	_	75	0,217	75			
Fit after 50	_	73	110	(110)			
Pickleball	_	411	765	(354)			
Barre above	-	40	705	40			
	-	_	-	231			
Bodyshred	-	1,140	909				
Total body conditioning Zumba	-	2,052	1,155	897			
Totals		1,665	937	728			
		15,310	12,842	2,468			
Youth fitness		0.740	7.000				
Fall soccer	-	8,548	7,833	715			
Gymnastics	-	7,746	2,669	5,077			
Junior basketball	-	3,559	99	3,460			
Junior soccer	-	3,220	270	2,950			
Foot skills	-	59	-	59			
Lacrosse	-	760	120	640			
Nerf night	-	325	35	290			
Track and field	-	927	181	746			
Taekwondo	-	736	515	221			
Travel field hocky	-	288	-	288			
Happy hands		178	133	45			
Totals		26,346	11,855	14,491			
Youth classes							
American Red Cross babysit	-	1,139	504	635			
Broadway for beginners	-	6,326	4,371	1,955			
Music movement	-	-	333	(333)			
Ukulele lessons	-	330	336	(6)			
Little sonbirds	-	644	-	644			
Home alone safety	-	129	37	92			
Mad science		8,210	6,691	1,519			
Totals		16,778	12,272	4,506			

COMBINING SCHEDULE OF ACTIVITY - RECREATION FUND FOR THE YEAR ENDED JUNE 30, 2018

	Balance, 7/1/2017	Revenue	Expenditures	Balance, 6/30/2018
PROGRAMS (CONTINUED):				
Childcare services				
Day camp	-	108,081	80,401	27,680
Day camp before/after care	-	12,827	-	12,827
Day camp trips	-	19,134	-	19,134
In service days	-	1,231	413	818
DC trips	-	-	20,138	(20,138)
Kid's Club	-	135,342	45,586	89,756
Leaders in training	-	22,622	13,913	8,709
Snack shack	-	2,796	2,470	326
Vacation camp		13,557	4,941	8,616
Totals	-	315,590	167,862	147,728
Camps/clinics				
Family pick-up basketball and open gyı	-	406	278	128
Field hockey	-	668	269	399
Mad science	-	99	-	99
Lacrosse	-	289	-	289
Theater	-	692	-	692
Soccer	-	-	630	(630)
Parents night out	-	1,246	538	708
Family yoga	-	178	-	178
Volleyball	_	2,853	1,451	1,402
Totals	-	6,431	3,166	3,265
Rentals				
Newbegin and grounds	-	1,533	217	1,316
Totals	-	1,533	217	1,316
Special events				
Special events	_	1,615	1,946	(331)
Halloween	_	,	677	(677)
Easter egg	_	_	775	(775)
Totals	-	1,615	3,398	(1,783)
Total programs	_	397,089	222,221	174,868
Subtotal - Recreation Department Activity	-	397,089	392,124	4,965
Transfers In (out)	-	-	60,000	(60,000)
Beginning Fund Balance	153,789			153,789
Total Recreation Department Activity	\$ 153,789	\$ 397,089	\$ 452,124	\$ 98,754

See accompanying independent auditors' report and notes to financial statements.

Capital Projects Funds

Capital projects funds are established to account for financial resources to be used for the acquisition or construction of major capital facilities, other than those financed by proprietary or trust funds. The projects also include significant purchases of vehicles and equipment, as well as the servicing of leases and bonds associated with those purchases. Projects are generally segregated by the related Town department managing the project.

COMBINING BALANCE SHEET - NONMAJOR CAPITAL PROJECTS FUNDS JUNE 30, 2018

	Public Works & Transfer Station Project	Town Office Project	Lease Purchases	Fire and Public Safety	PW and Town Vehicles and Equipment
ASSETS Cash and cash equivalents TOTAL ASSETS	\$ - \$ -	\$ -	\$ 61,460 \$ 61,460	\$ 432,960 \$ 432,960	\$ 8,955 \$ 8,955
LIABILITIES Due to other funds TOTAL LIABILITIES	\$ - -	\$ -	\$ <u>-</u>	\$ 25,707 25,707	\$ 5,882 5,882
FUND BALANCES (DEFICITS) Nonspendable Restricted Committed Assigned Unassigned TOTAL FUND BALANCES (DEFICITS)	- - - - -	- - - - -	61,460 - - - 61,460	407,253 - 407,253	3,073 - - 3,073
TOTAL LIABILITIES AND FUND BALANCES (DEFICITS)	\$ -	<u>\$ -</u>	\$ 61,460	\$ 432,960	\$ 8,955

COMBINING BALANCE SHEET - NONMAJOR CAPITAL PROJECTS FUNDS JUNE 30, 2018

	Sidewalks		Library Expansion Project		Debt Service		Bridges/Road Bond		Misc.
ASSETS Cash and cash equivalents TOTAL ASSETS	\$	13,807 13,807	\$	-	\$	43,618 43,618	\$	<u>-</u>	\$ 131,234 131,234
LIABILITIES									
Due to other funds	\$	23,459	\$	-	\$	47,479	\$	11,460	\$ 57,628
TOTAL LIABILITIES		23,459		-		47,479		11,460	57,628
FUND BALANCES (DEFICITS) Nonspendable Restricted		- -		- -		-		- -	- -
Committed		-		-		-		-	-
Assigned		- (0.653)		-		- (2.061)		- (11 460)	73,606
Unassigned TOTAL FUND BALANCES (DEFICITS)		(9,652) (9,652)		-		(3,861) (3,861)		(11,460) (11,460)	73,606
TOTAL LIABILITIES AND FUND BALANCES (DEFICITS)	\$	13,807	\$	-	\$	43,618	\$	-	\$ 131,234

COMBINING BALANCE SHEET - NONMAJOR CAPITAL PROJECTS FUNDS JUNE 30, 2018

	Public Buildings	Technology	Road Resurfacing	Total	
ASSETS Cash and cash equivalents TOTAL ASSETS	\$ 231,889 \$ 231,889	\$ 38,285 \$ 38,285	\$ 100,792 \$ 100,792	\$ 1,063,000 \$ 1,063,000	
LIABILITIES Due to other funds TOTAL LIABILITIES	\$ 54,170 54,170	\$ 17,672 17,672	\$ 28,589 28,589	\$ 272,046 272,046	
FUND BALANCES (DEFICITS) Nonspendable Restricted Committed Assigned Unassigned TOTAL FUND BALANCES (DEFICITS)	- - - 177,719 - 177,719	20,613 - 20,613	72,203 - 72,203	61,460 410,326 344,141 (24,973) 790,954	
TOTAL LIABILITIES AND FUND BALANCES (DEFICITS)	\$ 231,889	\$ 38,285	\$ 100,792	\$1,063,000	

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR CAPITAL PROJECTS FUNDS FOR THE YEAR ENDED JUNE 30, 2018

	Public Works & Transfer Station Project	Town Office Project	Lea Purch		ire and lic Safety	V	V and Town ehicles and Equipment
REVENUES Investment income, net of unrealized gains/(losses) TOTAL REVENUES	\$ - -	\$ -	\$	<u>-</u>	\$ 69 69	\$	118 118
EXPENDITURES Debt service: Principal Interest Capital outlay TOTAL EXPENDITURES	- - -	- - -		- - -	- - 18,072		32,072 32,072
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES				<u>-</u>	18,072 (18,003)		(31,954)
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)	<u>-</u>	- -		- - -	27,000		35,000
NET CHANGE IN FUND BALANCES (DEFICITS)	-	-		-	8,997		3,046
FUND BALANCES (DEFICITS) - JULY 1			6	1,460	 398,256		27
FUND BALANCES (DEFICITS) - JUNE 30	\$ -	\$ -	\$ 6	1,460	\$ 407,253	\$	3,073

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR CAPITAL PROJECTS FUNDS FOR THE YEAR ENDED JUNE 30, 2018

	Sidewalks	Library Expansion Project	Debt Service	Bridges/Road Bond	Misc.
REVENUES Investment income, net of unrealized gains/(losses) TOTAL REVENUES	\$ 131 131	\$ -	\$ 3,910 3,910	<u>\$ -</u>	\$ 35 35
EXPENDITURES Debt service:			938,870		
Principal Interest	-	-	938,870 147,717	-	-
Capital outlay TOTAL EXPENDITURES	35,028 35,028		1,086,587	11,460 11,460	9,171 9,171
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	(34,897)		(1,082,677)	(11,460)	(9,136)
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out)	11,914	<u>-</u>	1,078,701	<u>-</u>	25,000
TOTAL OTHER FINANCING SOURCES (USES)	11,914		1,078,701		25,000
NET CHANGE IN FUND BALANCES (DEFICITS)	(22,983)	-	(3,976)	(11,460)	15,864
FUND BALANCES (DEFICITS) - JULY 1	13,331		115		57,742
FUND BALANCES (DEFICITS) - JUNE 30	\$ (9,652)	\$ -	\$ (3,861)	\$ (11,460)	\$ 73,606

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR CAPITAL PROJECTS FUNDS FOR THE YEAR ENDED JUNE 30, 2018

	Public Buildings	Technology	Road Resurfacing	Total
REVENUES Investment income, net of unrealized gains/(losses) TOTAL REVENUES	\$ 235 235	\$ 194 194	\$ 2,229 2,229	\$ 6,921 6,921
EXPENDITURES Debt service:		194	2,229	0,921
Principal Interest	-	-	-	938,870 147,717
Capital outlay TOTAL EXPENDITURES	61,822 61,822	51,653 51,653	588,957 588,957	808,235 1,894,822
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	(61,587)	(51,459)	(586,728)	(1,887,901)
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out)	166,000	53,800 	630,597	2,028,012
TOTAL OTHER FINANCING SOURCES (USES)	166,000	53,800	630,597	2,028,012
NET CHANGE IN FUND BALANCES (DEFICITS)	104,413	2,341	43,869	140,111
FUND BALANCES (DEFICITS) - JULY 1	73,306	18,272	28,334	650,843
FUND BALANCES (DEFICITS) - JUNE 30	\$ 177,719	\$ 20,613	\$ 72,203	\$ 790,954

Permanent Funds

Permanent funds are used to account for assets held by the Town of Gray, Maine that are legally restricted pursuant to Title 30-A, §5653 of the Maine State Statutes, as amended, and unless otherwise specified, only earnings, and not principal, may be used for purposes that benefit the Town or its citizenry. These funds have been established for various purposes including scholarships and the provision and/or maintenance of cemeteries.

COMBINING BALANCE SHEET - NONMAJOR PERMANENT FUNDS JUNE 30, 2018

	Ce	emetery	George Doughty		Helen Frank Cemetery		Monument & Christian Temple		F	Pennell	
ASSETS Cash and cash equivalents Due from other funds TOTAL ASSETS	\$	22,798 22,798	\$	10,000 10,000	\$	33,580 33,580	\$	3,063 3,063	\$	34,614 34,614	
LIABILITIES Due to others funds TOTAL LIABILITIES	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	
FUND BALANCES Nonspendable-principal Restricted Committed Assigned Unassigned TOTAL FUND BALANCES		22,798 - - - - - 22,798		10,000 - - - - - 10,000		33,580 - - - - - 33,580		3,063 - - - - 3,063		34,614 - - - 34,614	
TOTAL LIABILITIES AND FUND BALANCES	\$	22,798	\$	10,000	\$	33,580	\$	3,063	\$	34,614	

COMBINING BALANCE SHEET - NONMAJOR PERMANENT FUNDS JUNE 30, 2018

	I	arles W. Barker holarship	Grange nolarship	Common School		Stimson Cemetery		Total
ASSETS Cash and cash equivalents Due from other funds TOTAL ASSETS	\$	22,113 - 22,113	\$ 14,361 - 14,361	\$	2,865 2,865	\$	7,000 7,000	\$ 36,474 113,920 150,394
LIABILITIES Due to others funds TOTAL LIABILITIES	\$	<u>-</u>	\$ <u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$ <u>-</u>
FUND BALANCES Nonspendable-principal Restricted Committed Assigned Unassigned TOTAL FUND BALANCES		22,013 100 - - - 22,113	 14,296 65 - - - 14,361		2,865 - - - 2,865		7,000 - - - - - 7,000	 109,687 40,707 - - - 150,394
TOTAL LIABILITIES AND FUND BALANCES	\$	22,113	\$ 14,361	\$	2,865	\$	7,000	\$ 150,394

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR PERMANENT FUNDS FOR THE YEAR ENDED JUNE 30, 2018

	Cemetery		George Doughty		Helen Frank Cemetery		Monument & Christian Temple		F	ennell
REVENUES Interest income TOTAL REVENUES	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>
EXPENDITURES Other TOTAL EXPENDITURES		48 48		21 21		71 71		<u>-</u>		<u>-</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES		(48)		(21)		(71)				
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)		- - -		- - -		- - -		- - -		- - -
NET CHANGE IN FUND BALANCES		(48)		(21)		(71)		-		-
FUND BALANCES - JULY 1		22,846		10,021		33,651		3,063		34,614
FUND BALANCES - JUNE 30	\$	22,798	\$	10,000	\$	33,580	\$	3,063	\$	34,614

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES NONMAJOR PERMANENT FUNDS FOR THE YEAR ENDED JUNE 30, 2018

	Charles W. Barker Scholarship		Grange Scholarship		Common School		Stimson Cemetery		Total	
REVENUES Interest income TOTAL REVENUES	\$	100 100	\$	65 65	\$	<u>-</u>	\$		\$	165 165
EXPENDITURES Other TOTAL EXPENDITURES		-		-		<u>-</u>		15 15		155 155
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES		100		65				(15)		10
OTHER FINANCING SOURCES (USES) Transfers in Transfers (out) TOTAL OTHER FINANCING SOURCES (USES)		- -		- - -		- - -		- - -		- -
NET CHANGE IN FUND BALANCES		100		65		-		(15)		10
FUND BALANCES - JULY 1		22,013		14,296		2,865		7,015		150,384
FUND BALANCES - JUNE 30	\$	22,113	\$	14,361	\$	2,865	\$	7,000	\$	150,394

General Capital Assets

General capital assets are those assets related to activities reported in the governmental funds. These assets are reported in the governmental activities column of the government-wide statement of net position.

SCHEDULE OF GENERAL CAPITAL ASSETS BY FUNCTION JUNE 30, 2018

	and and depreciable Assets	Buildings, Building Improvements & Land Improvements		Furniture, Fixtures, Equipment & Vehicles	Infrastructure			Total
General Government	\$ 14,280	\$	994,269	\$ 610,943	\$	147,326	\$	1,766,818
Pennell	-		1,569,524	-		-		1,569,524
Library	34,563		1,823,133	418,923				2,276,619
Parks and Recreation	3,850		349,972	73,332		53,500		480,654
Public Safety	30,885		1,214,308	5,129,714		9,100		6,384,007
Public Works	11,225		4,579,364	3,916,874		13,075,515		21,582,978
Buildings and Grounds	30,000		147,659	34,500		393,646		605,805
Solid Waste	 		205,254	335,748		48,572		589,574
Total General Capital Assets	124,803		10,883,483	10,520,034		13,727,659		35,255,979
Less: Accumulated Depreciation			(3,532,427)	 (7,701,523)		(8,328,779)		(19,562,729)
Net General Capital Assets	\$ 124,803	\$	7,351,056	\$ 2,818,511	\$	5,398,880	\$	15,693,250

SCHEDULE OF CHANGES IN GENERAL CAPITAL ASSETS BY FUNCTION FOR THE YEAR ENDED JUNE 30, 2018

	General Capital Assets 7/1/17	Additions	Deletions	General Capital Assets 6/30/18
General Government	\$ 1,700,114	\$ 66,704	\$ -	\$ 1,766,818
Pennell	1,569,524	-	-	1,569,524
Library	2,276,619	-	-	2,276,619
Parks and Recreation	474,232	6,422	-	480,654
Public Safety	6,359,216	24,791	-	6,384,007
Public Works	20,967,594	615,384	-	21,582,978
Buildings and Grounds	605,805	-	-	605,805
Solid Waste	581,502	8,072		589,574
Total General Capital Assets	34,534,606	721,373	-	35,255,979
Less: Accumulated Depreciation	(18,139,620)	(1,423,109)		(19,562,729)
Net General Capital Assets	\$ 16,394,986	\$ (701,736)	\$ -	\$ 15,693,250



Proven Expertise and Integrity

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Town Council Town of Gray Gray, Maine

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Gray, Maine as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Town of Gray, Maine's basic financial statements, and have issued our report thereon dated February 28, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Town of Gray, Maine's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town of Gray, Maine's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town of Gray, Maine's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town of Gray, Maine's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Buxton, Maine February 28, 2019

RHR Smith & Company