


TOWN OF GRAY

A series of several parallel white lines of varying thicknesses, slanted diagonally from the bottom left towards the top right, located on the right side of the slide.

FY 2020 PROPOSED BUDGET
PRESENTATION BY
DEBORAH CABANA,
TOWN MANAGER

BUDGET SUMMARY

- ▶ Expense Budget is \$1,015,665 more than last year's budget
 - ▶ Revenue Budget is \$689,916 more than last year's budget
 - ▶ Net Increase is \$325,749
 - ▶ Net 7.9% Increase
- 
- A series of white diagonal lines of varying lengths and thicknesses, located in the bottom right corner of the slide, creating a modern, abstract graphic element.

Town of Gray

TOWN MANAGER'S PROPOSED BUDGET SUMMARY

FY 2020 (July 1, 2019 – June 30, 2020)

8				Warrant		Proposed Warrant	Warrant Article	Percentage of	Percentage of
9				Article	Final w/Wage Adjustments	Article	Increase/(Decrease)	Increase/(Decrease)	Increase/(Decrease)
10	Department			FY 2019	FY 2019	FY 2020	FY 2019 vs FY 2020	to FY 2019 Warrant	to Total Expense Increase
11	Administration (a)	\$		503,646	508,516	526,476	22,830	4.5 %	2.2 %
12	Community Development	\$		211,227	221,677	213,986	2,759	1.3 %	0.3 %
13	Assessing	\$		107,847	124,615	128,134	20,287	18.8 %	2.0 %
14	Code Enforcement	\$		157,194	161,409	172,811	15,617	9.9 %	1.5 %
15	General Assistance	\$		20,955	20,903	21,330	375	1.8 %	0.0 %
16	Communication & Information	\$		154,095	156,274	156,198	2,103	1.4 %	0.2 %
17	Elections	\$		11,996	11,996	12,077	81	0.7 %	0.0 %
18	Administration Sub Total	\$		1,166,960	1,205,390	1,231,012	64,052	5.5 %	6.3 %
19									
20	Library	\$		298,348	306,638	307,616	9,268	3.1 %	0.9 %
21	Parks & Recreation	\$		26,856	26,856	31,935	5,079	18.9 %	0.5 %
22	Library Parks & Rec Sub Total	\$		325,204	333,494	339,551	14,347	4.4 %	1.4 %
23									
24	Public Safety	\$		998,734	1,002,435	1,021,130	22,396	2.2 %	2.2 %
25	Utilities (b)	\$		173,184	173,184	166,184	-7,000	-4.0 %	-0.7 %
26	Public Safety Sub Total	\$		1,171,918	1,175,619	1,187,314	15,396	1.3 %	1.5 %
27									
28	Winter Roads	\$		465,836	471,053	483,051	17,215	3.7 %	1.7 %
29	Summer Roads	\$		382,308	388,858	413,339	31,031	8.1 %	3.1 %
30	Additional Roadwork	\$		131,814	131,814	137,383	5,569	4.2 %	0.5 %
31	Garage	\$		274,608	278,453	239,486	-35,122	-12.8 %	-3.5 %
32	Recycling	\$		676,565	684,060	721,888	45,323	6.7 %	4.5 %
33	Buildings & Grounds	\$		294,805	306,277	328,408	33,603	11.4 %	3.3 %
34	Public Works Sub Total	\$		2,225,936	2,260,515	2,323,555	97,619	4.4 %	9.6 %
35									
36	Council, Boards & Committees	\$		44,720	44,720	48,665	3,945	8.8 %	0.4 %
37	Zoning Board of Appeals	\$		3,700	3,700	3,700	0	0.0 %	0.0 %
38	Planning Board	\$		4,625	4,625	4,675	50	1.1 %	0.0 %
39	Economic Development	\$		1,000	1,000	1,000	0	0.0 %	0.0 %
40	Council, Brds & Cmmtts Sub Total	\$		54,045	54,045	58,040	3,995	7.4 %	0.4 %
41									
42	Community Services	\$		27,800	27,800	29,530	1,730	6.2 %	0.2 %
43	Community Services Sub Total	\$		27,800	27,800	29,530	1,730	6.2 %	0.2 %
44									
45	General Insurance	\$		887,454	887,454	969,584	82,130	9.3 %	8.1 %
46	Annual Wage Adjustments (a)	\$		85,000	0	80,000	-5,000	-5.9 %	-0.5 %
47	Contingency Fund	\$		0	0	25,000	25,000	100.0 %	2.5 %
48	Capital Reserve Fund Expenses	\$		1,150,000	1,150,000	1,861,840	711,840	61.9 %	70.1 %
49	Municipal Finances Sub Total	\$		2,122,454	2,037,454	2,936,424	813,970	38.4 %	80.1 %
50									
51	Law Enforcement	\$		139,960	139,960	144,516	4,556	3.3 %	0.4 %
52	Law Enforcement Sub Total	\$		139,960	139,960	144,516	4,556	3.3 %	0.4 %
53									
54	TOTAL EXPENSES	\$		7,234,277	7,234,277	8,249,942	1,015,665	14.0 %	
55	GENERAL FUND REVENUE	\$		3,112,716	3,112,716	3,219,632	106,916	3.4 %	
56	CAPITAL RSRV FND REVENUE	\$		0	0	583,000	583,000		
57	TOTAL BUDGET	\$		4,121,561	4,121,561	4,447,310	325,749	7.9 %	
58				FY 2019	FY 2019	FY2020	+ / -		
59									
60	NOTES:								
61	(a) Annual Wage Adjustment was previously included in administration expense.								

TOWN OF GRAY
TOWN MANAGER PROPOSED-REVENUE BREAKDOWN
FY 2020 (JULY 1, 2019 - JUNE 30, 2020)

		FY 2019 BUDGET	FY 2020 PROPOSED BUDGET
ACCOUNT	DESCRIPTION		
01-100	Clerk Fees	\$8,500.00	\$9,000.00
01-101	Clerk Fees-Auto Registrations	\$24,750.00	\$25,000.00
01-102	Clerk Fees-Boats/ATV/Snow	\$1,800.00	\$1,800.00
01-103	Clerk Fees-Dog Licenses	\$1,100.00	\$1,100.00
01-104	Clerk Fees-Hunting/Fishing	\$1,100.00	\$1,100.00
01-105	Community Development-Miscellaneous	\$2,000.00	\$2,000.00
01-106	Code Enforcement-Miscellaneous	\$0.00	\$2,000.00
01-120	Electric Permits	\$18,500.00	\$18,500.00
01-130	Plumbing Permits	\$30,000.00	\$30,000.00
01-140	Building Fees	\$147,000.00	\$147,000.00
01-145	Septic Amendments	\$0.00	\$1,000.00
01-150	Dog Control	\$6,000.00	\$7,000.00
01-151	Public Communications	\$800.00	\$800.00
02-010	Auto Excise Tax	\$1,700,000.00	\$1,775,000.00
02-015	Boat Excise Tax	\$22,000.00	\$22,000.00
02-041	Cable Franchise Fees	\$90,000.00	\$95,000.00
02-200	Interest-General Fund	\$15,000.00	\$15,000.00
02-201	Interest on Delinquent Taxes	\$50,000.00	\$50,000.00
02-850	Payment Rebates	\$6,000.00	\$6,000.00
02-900	Miscellaneous Revenue	\$25,000.00	\$25,000.00
03-066	Lost Book	\$1,500.00	\$1,500.00
03-067	Library Fines	\$8,000.00	\$9,000.00
04-055	Rescue Fees	\$243,750.00	\$270,000.00
05-039	Gravel Pits	\$2,000.00	\$2,000.00
05-048	Driveway Opening	\$4,900.00	\$4,900.00
05-066	Tree Removal	\$2,500.00	\$3,000.00
05-078	Batteries	\$2,400.00	\$1,300.00
05-079	Bulky Waste	\$6,000.00	\$6,000.00
05-080	Landfill Stickers	\$16,000.00	\$16,000.00
05-082	Commercial Haulers	\$1,000.00	\$1,000.00
05-084	Tires	\$2,231.00	\$2,300.00
05-085	Wood	\$5,000.00	\$5,500.00
05-086	Light Iron	\$25,000.00	\$23,200.00
05-087	Plastic	\$10,000.00	\$6,200.00
05-088	Bottle Redemption	\$6,500.00	\$6,800.00
05-089	Newspaper	\$12,250.00	\$2,000.00
05-090	Cardboard	\$12,600.00	\$10,200.00
05-091	Demolition Debris	\$11,000.00	\$13,000.00
05-092	Universal Waste	\$1,200.00	\$1,200.00
05-093	Shingles	\$6,000.00	\$5,000.00
05-094	Leaves & Grass	\$1,700.00	\$1,500.00
05-095	Brush/Tree Parts	\$3,000.00	\$3,000.00
05-097	Tin Cans	\$1,200.00	\$2,000.00
06-049	Shoreland Application Fee	\$2,000.00	\$4,000.00
06-053	Junkyard Fees	\$50.00	\$50.00
06-370	Zoning Board Applications	\$2,000.00	\$2,000.00
06-380	Planning Board Fees	\$17,500.00	\$26,000.00
06-862	Blueberry Fest	\$6,355.00	\$4,200.00
11-005	DOT Local Roads	\$137,448.00	\$140,000.00
11-008	GA Reimbursement	\$16,000.00	\$16,000.00
11-060	State Revenue Sharing	\$362,232.00	\$362,232.00
11-061	Snowmobiles	\$3,000.00	\$3,000.00
11-062	Tree Growth	\$21,000.00	\$21,500.00
11-063	Veterans Reimbursement	\$5,500.00	\$6,400.00
11-067	Animal Waste Facility	\$1,350.00	\$1,350.00
TOTAL	Miscellaneous Revenue	\$3,109,716.00	\$3,217,632.00
TRANSFERS FROM:			
	Henry Pennell Municipal Complex Fund	\$3,000.00	\$2,000.00
TOTAL	Revenue to General Fund from Transfer	\$3,000.00	\$2,000.00
TOTAL PROPOSED GENERAL FUND REVENUE		\$3,112,716.00	\$3,219,632.00
TRANSFERS FROM:			
	Unassigned Fund Balance	\$0.00	\$483,000.00
	TIF	\$0.00	\$100,000.00
TOTAL PROPOSED CAPITAL RESERVE FUND REVENUE		\$0.00	\$583,000.00
TOTAL PROPOSED FY 2020 REVENUE		\$3,112,716.00	\$3,802,632.00

MUNICIPAL OPERATIONS HIGHLIGHTS

- ▶ Medical insurance rate increase projected to be 25%
- ▶ Public Safety increased expenses for per diem costs
- ▶ Transfer Station increased due to cost of disposal rate increases
- ▶ Building & Maintenance increased for 3rd and 5th year sprinkler test and 5th year elevator load tests
- ▶ Contingency Fund added for unforeseeable expenses that may occur during the fiscal year

BUDGET FY 2018		BUDGET FY 2019		PROPOSED BUDGET FY 2020	
ADMINISTRATION SERVICES		ADMINISTRATION SERVICES		ADMINISTRATION SERVICES	
Department	Total Warrant	Department	Total Warrant	Department	Total Warrant
Administration	\$536,249.00	Administration	\$503,646.00	Administration	\$526,476.00
Community Development	\$200,014.00	Community Development	\$211,227.00	Community Development	\$213,986.00
Assessing	\$150,302.00	Assessing	\$107,847.00	Assessing	\$128,134.00
Code Enforcement	\$144,703.00	Code Enforcement	\$157,194.00	Code Enforcement	\$172,811.00
General Assistance	\$25,949.00	General Assistance	\$20,955.00	General Assistance	\$21,330.00
Communications & Information	\$126,694.00	Communications & Information	\$154,095.00	Communications & Information	\$156,198.00
Elections	\$10,257.00	Elections	\$11,996.00	Elections	\$12,077.00
TOTAL ADMINISTRATION SERVICES	\$1,194,168.00	TOTAL ADMINISTRATION SERVICES	\$1,166,960.00	TOTAL ADMINISTRATION SERVICES	\$1,231,012.00
MUNICIPAL FINANCES		MUNICIPAL FINANCES		MUNICIPAL FINANCES	
Department	Total Warrant	Department	Total Warrant	Department	Total Warrant
General Insurance	\$838,187.00	General Insurance	\$887,454.00	General Insurance	\$969,584.00
Annual Wage Adjustment		Annual Wage Adjustment	\$85,000.00	Annual Wage Adjustment	\$80,000.00
Contingency Fund		Contingency Fund	\$0.00	Contingency Fund	\$25,000.00
Capital Projects	\$2,047,628.00	Capital Projects	\$1,150,000.00	Capital Projects	\$1,861,840.00
TOTAL MUNICIPAL FINANCES	\$2,885,815.00	TOTAL MUNICIPAL FINANCES	\$2,122,454.00	TOTAL MUNICIPAL FINANCES	\$2,936,424.00
LIBRARY/PARKS & RECREATION		LIBRARY/PARKS & RECREATION		LIBRARY/PARKS & RECREATION	
Department	Total Warrant	Department	Total Warrant	Department	Total Warrant
Library	\$293,393.00	Library	\$298,348.00	Library	\$307,616.00
Parks & Recreation	\$54,415.00	Parks & Recreation	\$26,856.00	Parks & Recreation	\$31,935.00
TOTAL LIBRARY/PARKS & RECREATION	\$347,808.00	TOTAL LIBRARY/PARKS & RECREATION	\$325,204.00	TOTAL LIBRARY/PARKS & RECREATION	\$339,551.00

PUBLIC SAFETY SERVICES	
Department	Total Warrant
Public Safety	\$977,985.00
Utilities	\$172,754.00
TOTAL PUBLIC SAFETY SERVICES	\$1,150,739.00

PUBLIC WORKS SERVICES	
Department	Total Warrant
Winter Roads	\$449,246.00
Summer Roads	\$367,959.00
Additional Roadwork	\$125,530.00
Garage	\$259,785.00
Recycling	\$613,758.00
Buildings & Grounds	\$261,856.00
TOTAL PUBLIC WORKS SERVICES	\$2,078,134.00

COUNCIL, BOARDS & COMMITTEES	
Department	Total Warrant
Council, Boards, Committees	\$41,410.00
Zoning Board of Appeals	\$3,600.00
Planning Board	\$5,525.00
Economic Development	\$1,000.00
TOTAL COUNCIL, BOARDS & COMMITTEES	\$51,535.00

LAW ENFORCEMENT	
Department	Total Warrant
Law Enforcement	\$117,981.00
TOTAL LAW ENFORCEMENT	\$117,981.00

COMMUNITY SERVICES	
Department	Total Warrant
Community Services	\$30,050.00
TOTAL COMMUNITY SERVICES	\$30,050.00

TOTAL ALL WARRANTS	\$7,856,230.00
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	\$3,810,612.00
	\$4,045,618.00

PUBLIC SAFETY SERVICES	
Department	Total Warrant
Public Safety	\$998,734.00
Utilities	\$173,184.00
TOTAL PUBLIC SAFETY SERVICES	\$1,171,918.00

PUBLIC WORKS SERVICES	
Department	Total Warrant
Winter Roads	\$465,836.00
Summer Roads	\$382,308.00
Additional Roadwork	\$131,814.00
Garage	\$274,608.00
Recycling	\$676,565.00
Buildings & Grounds	\$294,805.00
TOTAL PUBLIC WORKS SERVICES	\$2,225,936.00

COUNCIL, BOARDS & COMMITTEES	
Department	Total Warrant
Council, Boards, Committees	\$44,720.00
Zoning Board of Appeals	\$3,700.00
Planning Board	\$4,625.00
Economic Development	\$1,000.00
TOTAL COUNCIL, BOARDS & COMMITTEES	\$54,045.00

LAW ENFORCEMENT	
Department	Total Warrant
Law Enforcement	\$139,960.00
TOTAL LAW ENFORCEMENT	\$139,960.00

COMMUNITY SERVICES	
Department	Total Warrant
Community Services	\$27,800.00
TOTAL COMMUNITY SERVICES	\$27,800.00

TOTAL ALL WARRANTS	\$7,234,277.00
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	\$3,112,716.00
	\$4,121,561.00

PUBLIC SAFETY SERVICES	
Department	Total Warrant
Public Safety	\$1,021,130.00
Utilities	\$166,184.00
TOTAL PUBLIC SAFETY SERVICES	\$1,187,314.00

PUBLIC WORKS SERVICES	
Department	Total Warrant
Winter Roads	\$483,051.00
Summer Roads	\$413,339.00
Additional Roadwork	\$137,383.00
Garage	\$239,486.00
Recycling	\$721,888.00
Buildings & Grounds	\$328,408.00
TOTAL PUBLIC WORKS SERVICES	\$2,323,555.00

COUNCIL, BOARDS & COMMITTEES	
Department	Total Warrant
Council, Boards, Committees	\$48,665.00
Zoning Board of Appeals	\$3,700.00
Planning Board	\$4,675.00
Economic Development	\$1,000.00
TOTAL COUNCIL, BOARDS & COMMITTEES	\$58,040.00

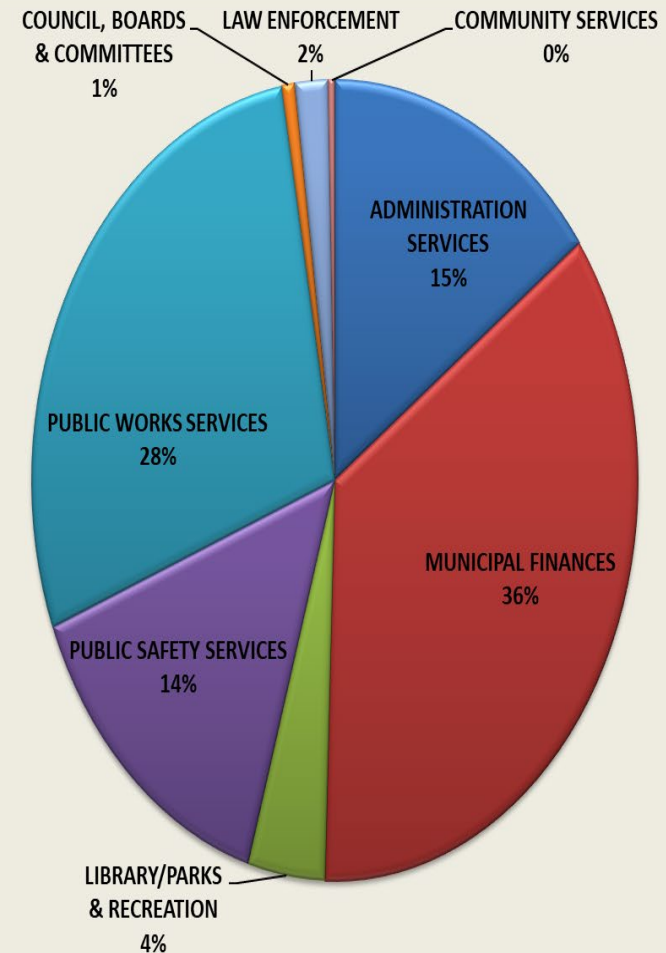
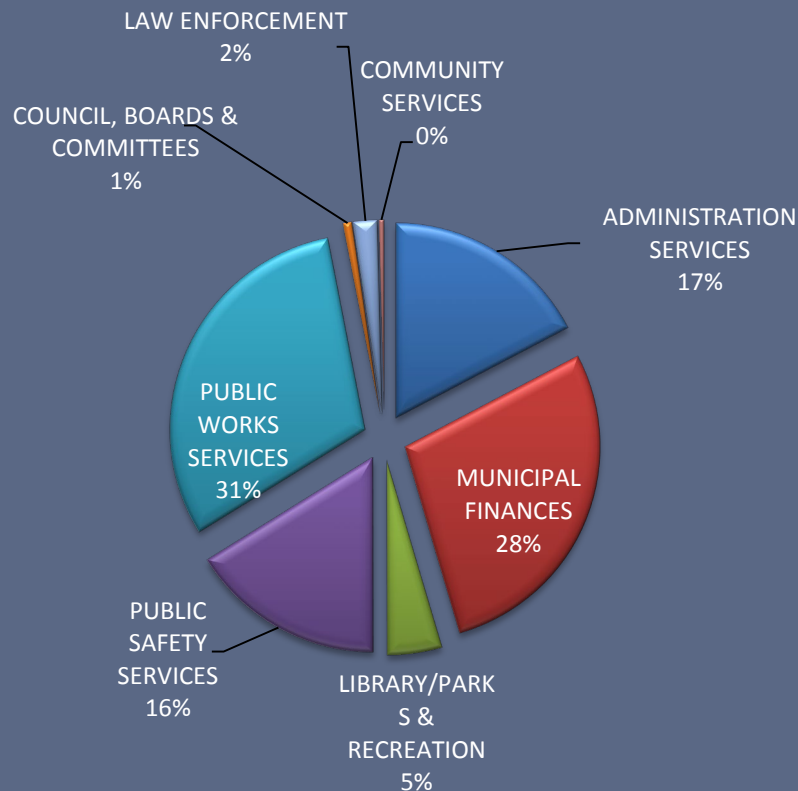
LAW ENFORCEMENT	
Department	Total Warrant
Law Enforcement	\$144,516.00
TOTAL LAW ENFORCEMENT	\$144,516.00

COMMUNITY SERVICES	
Department	Total Warrant
Community Services	\$29,530.00
TOTAL COMMUNITY SERVICES	\$29,530.00

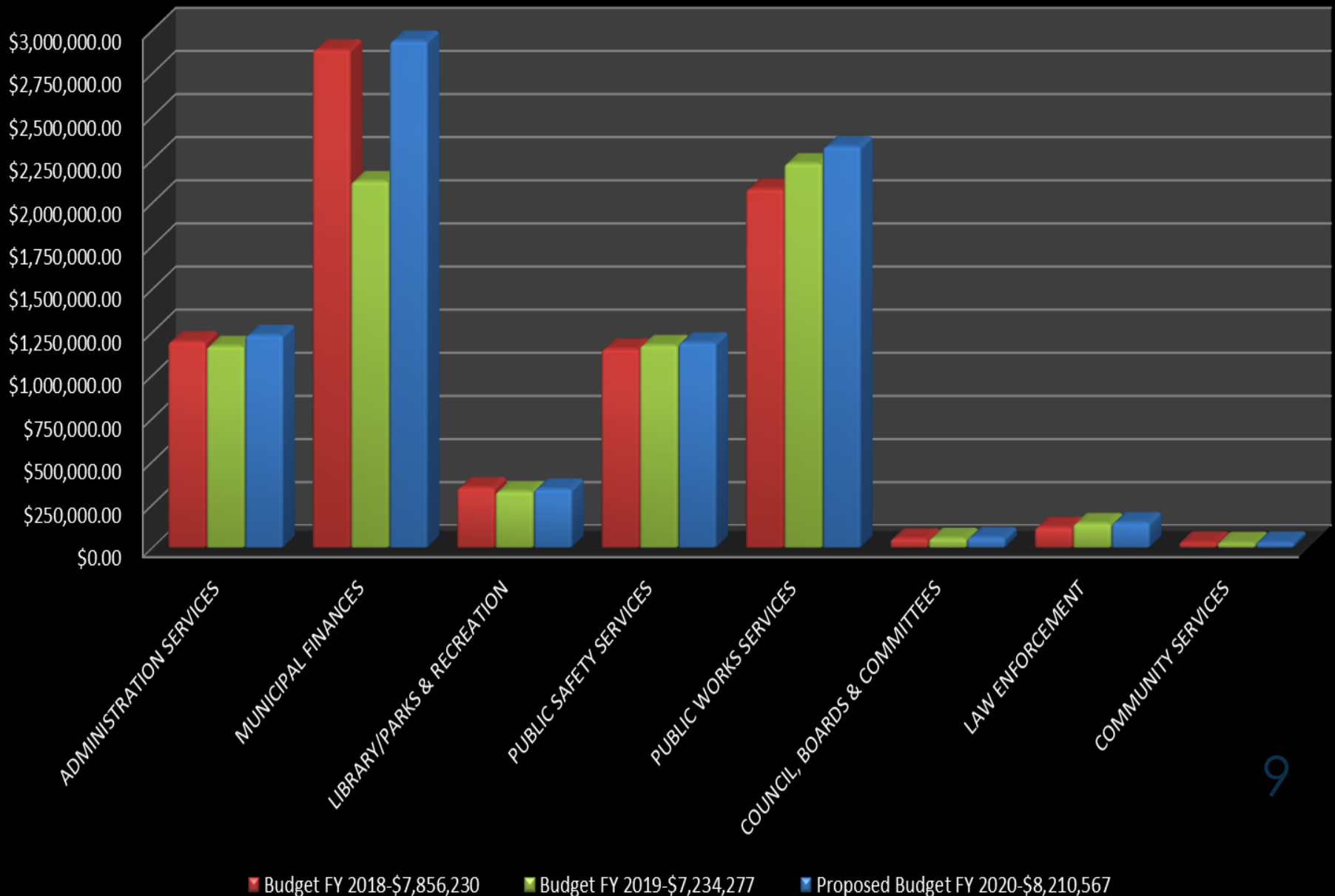
TOTAL ALL WARRANTS	\$8,249,942.00
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	\$3,802,632.00
	\$4,447,310.00

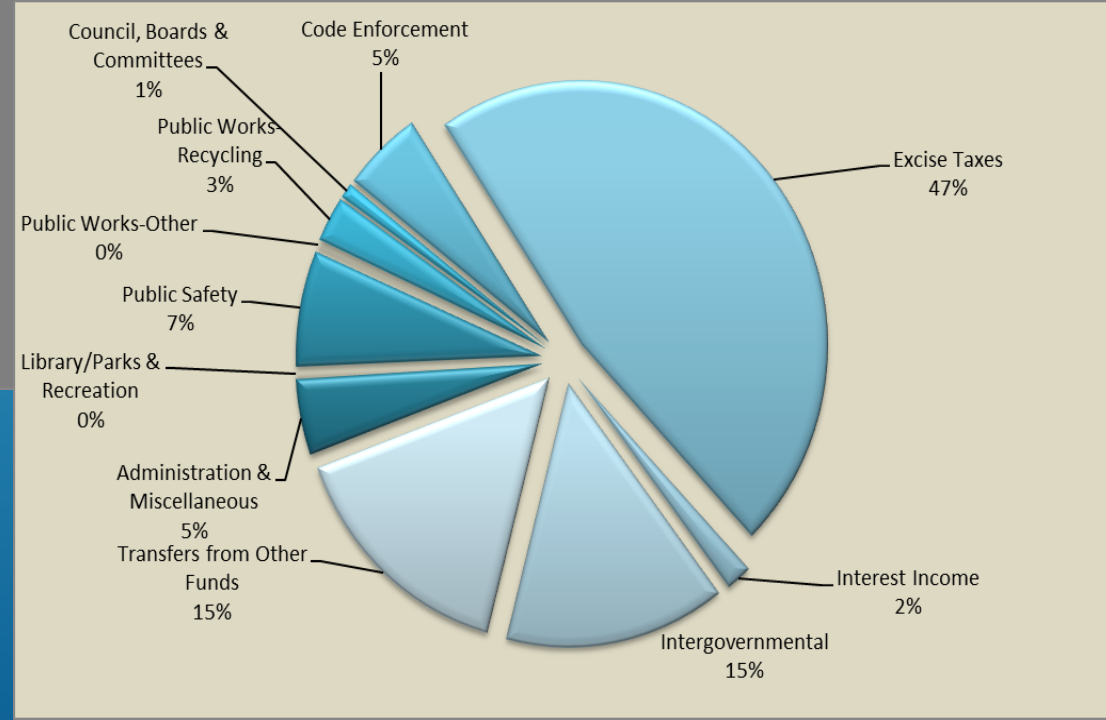
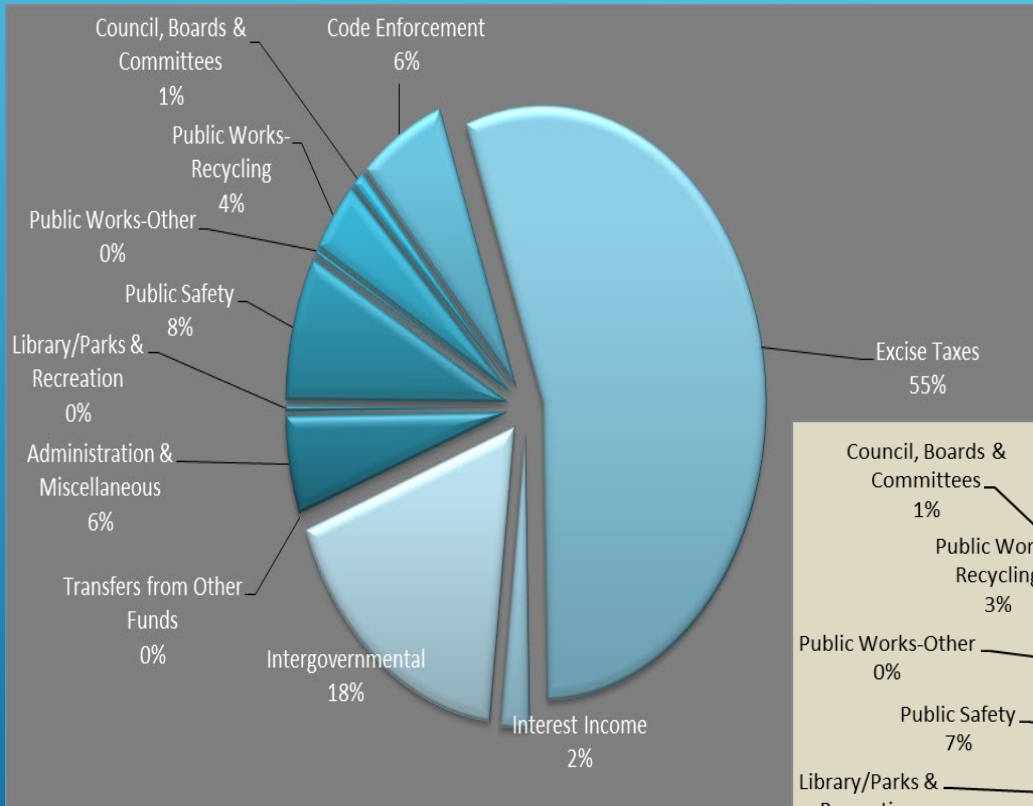
EXPENSE WARRANT BREAKDOWN BY PERCENTAGE FY 2019 & FY 2020 COMPARISON



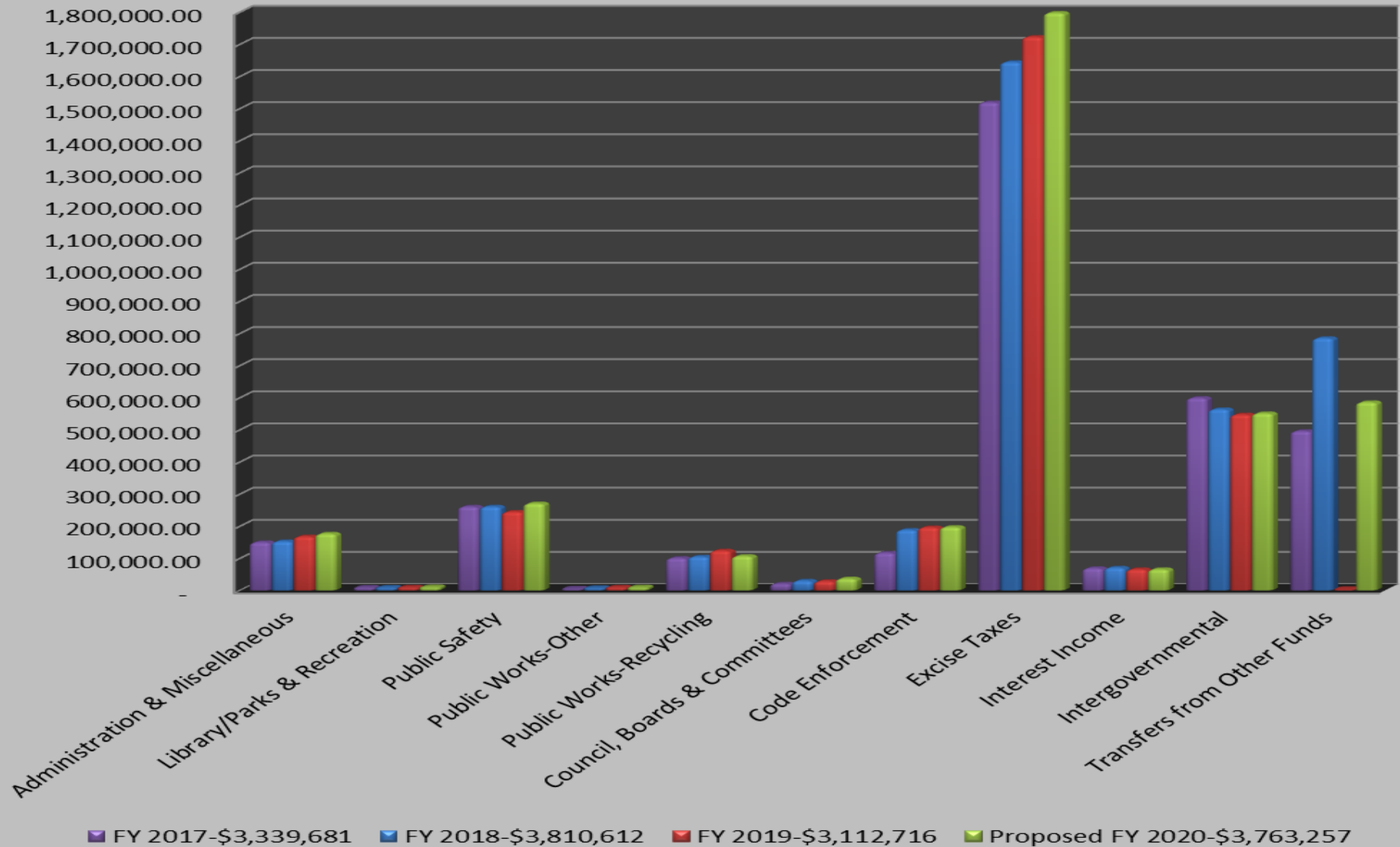
3-YEAR EXPENSE BUDGET COMPARISON




REVENUE BREAKDOWN BY PERCENTAGE FY 2019 & FY 2020 COMPARISON



4-YEAR REVENUE BUDGET COMPARISON



CAPITAL IMPROVEMENT PROJECTS (CIP)

- ▶ Current debt service items previously approved by voters total in excess of \$1,268,340 of repayment expense. Two bonds in this debt service calculation will expire in 2024.
 - ▶ Resurfacing five roads
 - ▶ Dry Mills septic tank replacement
 - ▶ Lab Building exterior lead abatement
 - ▶ Public Works lighting upgrade
 - ▶ Buildings & Grounds furnace replacement
 - ▶ Transfer Station bale storage
 - ▶ Diversion Study
 - ▶ Comprehensive Plan
- 

LD1 COMPLIANCE

► STATE REQUIREMENTS

- In 2004, the Maine legislature passed the municipal “expenditure cap” statute known as “LD1”. Under this statute, the annual percent increase in the municipal (non-school and non-county) property tax levy is subject to a maximum cap based on both a statistical income growth percentage established by the state, as well as a property growth limit calculated using the municipality’s valuation information provided by the Town’s Assessor. We estimate that this year’s budget is at least \$44,907 under the LD1 limit.

FINAL COMMENTS

- ▶ Meeting with Superintendent King to invite him to a May Council meeting to do a budget presentation.
- ▶ There is currently \$100,000 of TIF money designated to be used for Sidewalk and/or Storm water engineering.
- ▶ There has been an HR Director position proposed to council by the manager for the last two budget years. Both years this position has been cut. Current staff duties have been reorganized to accommodate this cut however at some point in the future this position is going to become necessary.
- ▶ In closing, I wish to thank the taxpayers of Gray for their input into this budget, the Town Council for their direction and understanding of the challenges, the Department Heads and all the staff who helped to prepare the budget. Lastly, I would be remiss if I did not recognize how much I appreciate the dedicated employees who provide exceptional customer service to the people of our community.