

| Truck Comparison               |                   |          |            | Comparable Fuel Efficient Trucks |             |                      |                   | Comparable SUVs - Hybrid |             |                          |
|--------------------------------|-------------------|----------|------------|----------------------------------|-------------|----------------------|-------------------|--------------------------|-------------|--------------------------|
|                                | Ford Lighttenting |          | Ford F-150 |                                  | Ford Ranger | Ford Maverick Hybrid | Ford F-150 Hybrid | Hyundai Santa Fe         | Rav 4 Prime | Toyota Highlander Hybrid |
| Purchase Price                 | 59,474            |          | 41,800     | MSRP                             | 27,400      | 24,885               | 41,800            | 35,190                   | 42,340      | 40,220                   |
| Tax Credit (applied to dealer) | (7,500)           |          |            |                                  |             |                      |                   |                          |             |                          |
| Charging Equipment             | 1,500             |          |            |                                  |             |                      |                   |                          |             |                          |
| Net Cost                       | 53,474            |          | 41,800     |                                  | 27,400      | 24,885               | 41,800            | 35,190                   | 42,340      | 40,220                   |
| Annual Miles                   | 10,000            |          | 10,000     | Annual Mil                       | 10,000      | 10,000               | 10,000            | 5,000                    | 5,000       | 5,000                    |
| MPG                            |                   |          | 21         | MPG                              | 26          | 37                   | 24                | 36                       | 38          | 35                       |
| Gas price per mile             |                   |          | 5.52       | Gas price p                      | 5.52        | 5.52                 | 5.52              | 5.52                     | 5.52        | 5.52                     |
| Maintenance per Mile           | 0.05              |          | 0.11       | Maintenan                        | 0.11        | 0.11                 | 0.11              | 0.11                     | 0.11        | 0.11                     |
| Miles per kwh                  | 2.35              |          |            |                                  |             |                      |                   |                          |             |                          |
| Cost Per kwh                   | 0.15              |          |            |                                  |             |                      |                   |                          |             |                          |
| Operating Costs                |                   |          |            |                                  |             |                      |                   |                          |             |                          |
| Fuel / Electricity Costs       | 5                 | 3,191.49 | 13,142.86  |                                  | 10,615.38   | 7,459.46             | 11,500.00         | 3,833.33                 | 3,631.58    | 3,942.86                 |
| Maintenance Costs              |                   | 2,500    | 5,500      |                                  | 5,500       | 5,500                | 5,500             | 2,750                    | 2,750       | 2,750                    |
| Total Cost of Ownership        | 59,165            |          | 60,443     |                                  | 38,015      | 37,844               | 58,800            | 39,023                   | 48,722      | 46,913                   |